1 IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TENNESSEE 2 AT KNOXVILLE, TENNESSEE 3 SNMP RESEARCH, INC. and SNMP 4 RESEARCH INTERNATIONAL, INC., 5 Plaintiffs, 6) Case No. 3:20-cv-451vs. 7 EXTREME NETWORKS, INC., 8 Defendant. 9 ELECTRONICALLY-RECORDED MOTION HEARING 10 BEFORE THE HONORABLE DEBRA C. POPLIN 11 Monday, February 26, 2024 10:30 a.m. to 5:14 p.m. 12 **APPEARANCES:** 13 ON BEHALF OF THE PLAINTIFF: 14 JOHN L. WOOD, ESQ. 15 CHERYL G. RICE, ESQ. EGERTON, MC AFEE, ARMISTEAD & DAVIS, PC 16 P.O. Box 2047 Knoxville, TN 37901-2047 17 OLIVIA WEBER, ESQ. 18 IRELL & MANELLA, LLP 1800 Avenue of the Stars 19 Suite 900 Los Angeles, CA 90067 20 21 22 TRANSCRIBED BY: 23 Teresa S. Grandchamp, RMR, CRR 24 P.O. Box 1362 Knoxville, Tennessee 37901 25 (865) 244-0454

APPEARANCES: (Continued) ON BEHALF OF THE DEFENDANT: SAURABH PRABHAKAR, ESQ. DEBEVOISE & PLIMPTON, LLP 650 California Street San Francisco, CA 94108 and CHARLES B. LEE, ESQ. MILLER & MARTIN, PLLC (Chattanooga) 832 Georgia Avenue 1200 Volunteer Building Chattanooga, TN 37402

1 THE COURTROOM DEPUTY: All rise. 2 This court is now in session with the Honorable 3 Debra C. Poplin, United States Magistrate Judge, 4 presiding. 5 Please come to order and be seated. We are here for a scheduled motion hearing in 6 Case No. 3:20-cv-451, SNMP Research, Incorporated versus 7 8 Extreme Networks, Incorporated. 9 Here on behalf of the plaintiffs are John Wood, Olivia Weber and Cheryl Rice. 10 11 Are the plaintiffs ready to proceed? 12 MR. WOOD: Yes. 13 THE COURT: Good morning. 14 THE COURTROOM DEPUTY: And here on behalf of 15 the defendants are Saurabh Prabhakar and Charles Lee. 16 Are the defendants ready to proceed? 17 MR. LEE: Yes, we are. 18 THE COURT: All right. Good morning to you 19 all, and thank you for agreeing to come a little bit 20 earlier. Once I saw everything we had to go through, it may benefit us all to have a little bit of extra time 21 22 and hopefully we can get finished a little earlier in

I will -- we will take a few brief breaks and an abbreviated lunch break, and we'll just kind of set

the afternoon.

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that as we go along and see where we are in handling all 2 of the issues. 3 If we could start with -- I'm going Okay. 4 to -- I'm going to reference this as the first issue. 5 This is Extreme's claim that plaintiffs' document production is insufficient with the first topic being 6 7 the RFP Nos. 50 through 55 and 58, and these are relating to the plaintiffs' prior copyright litigations 8 9 against Nortel and Avaya. 10 So, let's see. Mr. Prabhakar, do you want to 11 address this? 12 MR. PRABHAKAR: Yes, Your Honor. Thank you. 13 THE COURT: And I'm not ignoring you. I just 14 need to get logged on. If you'll give me just a second. 15 MR. PRABHAKAR: I could use the --16 THE COURT: And you can get your materials 17 settled. 18 MR. PRABHAKAR: I could use the extra time 19 myself. 20 THE COURT: All right. Thank you. MR. PRABHAKAR: Of course, Your Honor. 21 22 THE COURT: All right. So, I've read through 23 all of the materials, and I guess the first question I 24 want to ask, and this is actually for Mr. Wood before he

starts, does SNMP Research admit that the litigations

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involve the same copyrighted software? 2 MR. WOOD: Yes, Your Honor, the registrations 3 The license agreements are different. are the same. 4 THE COURT: I'm sorry? 5 MR. WOOD: The copyright registrations are the same copyright registrations. The license agreements at 6 7 issue are different. 8 THE COURT: Okay. Mr. Prabhakar, thank you. 9 just wanted to first ask that question. 10 Okay. And I see that you have pulled the 11 public filings from the litigations. 12 MR. PRABHAKAR: Yes, Your Honor. 13 THE COURT: Okay. And it appears that you were 14 wanting just certain things produced from those 15 litigations now; correct? 16 MR. PRABHAKAR: Correct, Your Honor. 17 THE COURT: Okay. I guess one question I have 18 for you: Does Extreme want the non-parties' material or 19 just plaintiffs' material that was produced in those 20 cases? 21 MR. PRABHAKAR: We do want non-party materials 22 as well, Your Honor, at this time. 23 And to add some color to that, why we want 24 those materials is, is that arguments about the 25 copyright registrations at issue, whether it's the

validity of the copyrights, whether it's the scope of the copyrights, whether it's the value of the copyrights, the apportionment, we would like to know what other parties have said about that, in addition to what the party plaintiffs themselves have said about that in the prior litigations.

THE COURT: Okay. And what deposition transcripts are you seeking? Are these 30(b)(6) on parties?

MR. PRABHAKAR: So, Your Honor, for plaintiffs, in this case, we want all the deposition transcripts because it's likely that a lot of -- or most of the plaintiffs' employees who were deposed in the prior litigation would likely get deposed through this litigation as well. There may be some plaintiffs' employee who may no longer be available. Their transcripts would also be helpful because we can no longer depose them.

So, for plaintiffs, we're certainly looking for all fact witness testimony and also expert deposition transcripts because it's likely that some of the experts in those cases would be experts in this case, and we wanted to make sure that we get to take a look at their opinions in prior cases and test them for consistency and the arguments that they have made previously.

THE COURT: Okay. So, that's one group. That's plaintiffs.

MR. PRABHAKAR: Yes.

THE COURT: Anything else?

MR. PRABHAKAR: Your Honor, given that we have very little visibility into what non-parties have produced in this case, at this stage, if I may, we would like to see all those materials. But we're willing to be reasonable in terms of burden. If there are certain transcripts that are more problematic than the others, we're certainly willing to be -- you know, consider that on a case-by-case basis.

But, right now, based on the public filings, we have very little visibility into what the expert said or what was the topic, and, as we noted, we did not receive a list of documents from plaintiffs. Although they offered when we had a phone call with Ms. Arnold that they would provide that to us, we didn't receive that. We haven't received it to date.

So, in absence of that, it's hard for me to say that this is something that we're willing to give up.

But certainly if burden and expediency, in terms of getting these things expedited, is an issue, we're willing to look at it on a case-by-case basis.

THE COURT: And you say that in terms of other

materials besides plaintiffs, you would be willing to be reasonable, but what -- what specifically are you -- are you wanting to see?

MR. PRABHAKAR: At this point in time, Your Honor, our requests are fairly specific. So, for example, we're looking for deposition transcripts from the other side's witnesses.

Now, if plaintiffs represent that, look, this witness talked about something which had nothing to do with the copyrights, nothing to do with the technology in this case and it has a bunch of irrelevant information to this litigation, certainly we wouldn't want to -- to waste either the plaintiffs' time or the Court's time asking for those documents.

THE COURT: Okay. Is there anything else you wish to add to this before I talk to plaintiffs? I have some more questions for them.

MR. PRABHAKAR: Sure, Your Honor. I would like to note the written discovery responses, although plaintiffs have indicated that they don't have them anymore, we want to see if we can get them from the third parties or if plaintiffs can request them from the third parties and produce that stuff.

THE COURT: That's one of the questions that I have for them, yes.

MR. PRABHAKAR: Sure, Your Honor.

THE COURT: Anything else?

MR. PRABHAKAR: Nothing more, Your Honor. I'm happy to concede the podium to my opposing counsel.

THE COURT: Okay. Thank you.

So, Mr. Wood, that was one of the questions I had for you. In terms of the discovery responses, I noted that you said you did not have them and I wanted to better understand that.

MR. WOOD: So, when we finished those cases, we were -- we had to -- we got rid of most of the materials. I went back and -- in preparation for this filing, I went back and looked to see what I could find that we had in our possession, and I did not find the written discovery responses. So, we weren't -- the case was over. It was completely resolved.

We do have transcripts. We do have expert reports. We do have, I believe, all the under-seal filings. And, so, that's -- when I made the list of how many -- so, I wanted to give some idea of burden. So, here are all the documents we have to go through, but I -- and if Your Honor orders us to produce those, I'll -- I'll look again and see what I can find, but I have not been able to locate those.

THE COURT: Is that just part of your normal

file management that you would have certain things from the litigation and not others?

MR. WOOD: We -- we got rid of most of the stuff we had from the litigation, and it just happened that the transcripts, the filings were all in our online file management system. But I'm not seeing the written -- written discovery responses. That doesn't mean -- we may be able to find them, but I'm -- I have -- I mean, I looked pretty thoroughly, and we haven't found them yet. So --

THE COURT: Okay. But the -- but what you do have is filed electronically?

MR. WOOD: Yes.

THE COURT: Okay. And I wanted to just understand a little bit better your position because it's couched in terms of proportionality, but it seemed more like a relevancy argument as you had referenced a question of how Avaya/Nortel's financial information would be relevant. So, I wanted to better understand your position.

MR. WOOD: Yes, Your Honor. If I could, I think there is two -- two main issues here. One, all the production of those documents were all governed by protective orders in those cases. And it's our understanding that any dispute regarding the production

of those documents needs to be resolved by the Court in Delaware. And, so, we don't even believe this is properly heard here. They can obviously disagree.

And I would note that the protective order that Extreme presented is not the correct protective order, and we've -- so, there is a -- in bankruptcy court, there is a main docket, and then the SNMP Research case was an adversary proceeding that has its own docket and its own protective order. And we've -- we've submitted that protective order. The two protective orders are Exhibit C and D to my declaration, but I think that may be why there is a little bit of discrepancy between what the protective order requires. So -- and I have copies of them here if Your Honor doesn't have them, but they were in our -- they were in our submission. And I'll be glad to talk through those specific provisions.

THE COURT: I can -- I can pull those up.

MR. WOOD: Okay. And the protective orders are very -- very similar. So, it's on the Exhibit C submitted with my declaration, and it starts on page 21 of that. It's section E. So that would be section E. And this is for the -- this is for Avaya, and there is a very similar provision in the Nortel agreement.

THE COURT: Just give me one second. I have Exhibit C pulled up.

MR. WOOD: You do? Okay. So, if you go to page 21 of that document, and it starts in section E, at the -- at the bottom of the page, I point out there is also a very similar provision as to the protective order in this case. It says, "This Court retains jurisdiction over any documents produced under the protective order in this case."

So, if you see it says, "United States District Court for the District of Delaware is responsible for the interpretation and enforcement of this protective order. After termination of litigations, the provisions of this protective order shall continue to be binding, except with respect to those documents and information that become a matter of public record. This Court retains and shall have continuing jurisdiction over the parties and recipients of the protected information for enforcement of the provision of this protective order following termination of the litigations. All disputes concerning protected information produced under the protection of this protective order shall be resolved by the United States District Court for the District of Delaware."

And, to us, this seems to be a dispute about the production of information under this protective order, and since Extreme has raised it as a dispute,

it's right- -- it should be rightly before the district -- district court for the District of Delaware.

THE COURT: But as to plaintiffs' material, this order doesn't restrict plaintiff from producing its own material.

MR. WOOD: Correct, Your Honor. And maybe it would help if I explained a little bit about the -- the materials at issue just in general, or we can finish with this.

Exhibit D, which is the Nortel protective order, has a very similar provision on page 36.

THE COURT: But are you saying -- I just want to understand your position. Do you -- are you saying that this order would prevent SNMP from producing its own witness, depositions and such?

MR. WOOD: To the extent that the other side -- yeah, to the extent the other -- those depositions or materials reference the other side's protective materials. So, often what happens in a dep -- what happens in a deposition is: A witness, especially the expert witnesses that are percipient witnesses, too, are questioned about confidential information from the other side. And then the other side requests that the deposition or that part of the deposition be marked confidential.

THE COURT: Uh-huh.

MR. WOOD: So that's what it would restrict us from doing. So, no, it would not restrict us from producing anything that is our own confidential information. That would be -- this -- this order doesn't do it.

Our problem -- our problem is: There are a lot of parties and there was a lot of confidential information. So in the -- and just briefly, what happened in the -- in the Nortel case was: Nortel went bankrupt, and it was a huge SNMP customer. I think almost every Nortel product are SNMP Research software. And it was licensed, but Nortel began selling off parts of its business and just began transferring SNMP Research software to other companies without -- in many cases, without SNMP Research's permission.

So, SNMP Research was trying to get a handle on this because its software was going everywhere and it didn't want to lose control of its software. And, so, it's contacting the parties. Some parties worked with SNMP. Some, like Avaya, did not and said, we're -- we got it. We're not going to -- we're not going to cooperate with you. And, so, SNMP had no choice, really, but to file litigation in order to protect its intellectual property. But in the course of that, you

had all these different parties that had gotten the software, and so they're -- at different times, they're appearing in the litigation.

Nortel is also a very complex entity and had many, many entities, and Nortel Canada -- Nortel Canada and Nortel U.S. were the two most significant entities. This case that they're referring to is against Nortel U.S. Nortel Canada's a completely separate entity. They produced source code in this case. They marked it source code. The witnesses talk about that source code. We have experts that write reports on that source code. But it's Nortel -- it was Nortel Canada's highly confidential source code materials.

And, so, we don't think we can just expose that, you know, or even the witnesses talking about that when another party has said that's confidential under this protective order in this case.

And, so, that's -- that's our issue. And that's what causes some of the burden is that we would have to go through all of these materials and determine who's asserting confidentiality over what, who produced what. And I -- I was involved. I certainly don't remember exactly what happened. I just know there were a lot of parties and there was source code involved, and we had a -- we had a lot of depositions and we had a lot

of experts. It was a -- it was a complicated case. And there were, like I said, a lot of different moving parts. So, that's our -- that's why there is a burden.

Now, the other -- so, in considering proportionality, we think our burden is high. And we offered to resolve this and not have this become an issue, and we think we have to go before the district court in Delaware. We offered to try and work this out if Extreme would agree to negotiate on the materials it actually gets.

And that's when we offered to provide a list on a call with Ms. Arnold, and on that call, Extreme rejected that offer and said, "We want everything that you have. There is really no negotiation, and you either give us all of it or" -- they're really saying all or nothing. And we think all of it, there is stuff that isn't relevant, and the burden for going through all of it is pretty high.

So, the fact that they didn't take our offer, we're now here. But we think this is actually the wrong venue for -- you know, the wrong court for this action because of the protective orders in these other two cases.

THE COURT: So, you referred to -- you offered to prepare a list, but it also sounded like you may have

already prepared one; is -- have you prepared a list of everything?

MR. WOOD: I've not prepared a list. I've looked at the total number of documents. We haven't prepared a list with the description of what each one is. We haven't gone to that trouble. But that -- that was our offer before.

THE COURT: Uh-huh.

MR. WOOD: Extreme said, "No, we want to go to court. We want everything." And I said, well, then, we don't -- one, we don't think this is the proper court, and we brought that up with them before, that they're -- these documents are governed by protective orders in another case. And in their argument -- I mean, they're trying to argue that that's, I guess, not correct. But, at least in the Nortel case, I think they have the wrong protective order.

THE COURT: Okay. And then briefly describe to me what the process is, what you feel it is under these protective orders if you have something on a list and Extreme says, "I need this deposition."

MR. WOOD: So, I think we -- we have to give notice to the party, and they have an opportunity to object, the producing party does, whoever that may -- whoever that may be, they would have an opportunity to

object.

And, so, our offer was: We would -- and this was a couple of months ago since we knew it would take a while. If we could narrow down the list of materials, we would -- we would go ahead and start that process and try and work through it. But they weren't -- they weren't interested in that process, and, so, here we are.

THE COURT: Okay. Thank you.

MR. WOOD: Okay. Mr. Prabhakar.

MR. PRABHAKAR: Your Honor, a couple of things that I want to respond to, and, first of all, to the extent that we have the wrong protective order, I apologize. We weren't trying to mislead the Court with anything.

But I can tell you two things. I wrote to plaintiffs -- or Extreme wrote to plaintiffs in mid August asking two questions; have you given notice to the parties whose materials have been requested? Second question asked is: Are you willing to produce the protective orders so that we can assess?

We met and conferred on this at least three times, and each time I asked plaintiffs' counsel that, "Will you provide us the protective order so that we can assess your position?" Because plaintiffs' original

position was we need to reach an agreement with the other side on the specific materials requested.

So, to the extent that we have the wrong protective order and we didn't get the right protective order until this motion was filed, it's not because of our lack of trying.

Now, let's parse, if I may, Your Honor, the protective order very briefly. So, the first thing is: This protective order, which plaintiffs are relying on and which for the purposes, as they have said, the Avaya protective order and the Nortel protective order are the same, it says, the moment the request is -- for protected material is requested in discovery, notice shall be given immediately. It shall be promptly given by overnight delivery, fax or e-mail within three business days of such demand to the producing party.

Your Honor, this is not the first time these materials have been requested in this case. You may remember back in December of 2022, Brocade and Broadcom had requested these materials. But they're no longer in the case, so I'm not going to speak for them. We requested this material way back in March. So, almost coming up to a year. There is still no notice; although, this PO requires notice within three days. So, we don't understand if plaintiffs are relying on

this PO why the notice has not gone out.

And I want to briefly address the notice issue also, Your Honor, because the burden that plaintiffs are citing, in terms of providing notice, it's not that plaintiffs haven't reached out to Nortel's counsel. Plaintiffs actually contacted Nortel's counsel for permission to produce the settlement agreement that they had with Nortel, in which they got a bunch of money from Nortel, to be produced in this case. Nortel's counsel said, no problem; produce it.

So when they wanted a document that's helpful to them produced in this case, they had no problem reaching out to Nortel's counsel. They haven't in this case because these are documents that they don't want produced.

Now, let's look at the issue about Delaware courts having jurisdiction. The Court is responsible for the interpretation and enforcement of this agreement. There is no enforcement of this PO. We're not trying to enforce the PO in this litigation. In fact, the position plaintiffs are taking is setting a precedent that no district court in the United States can order production of materials from another fellow district court in the United States unless the parties go to the original court and sort out the meaning of the

protective order.

But I don't understand what's the dispute about the interpretation of the protective order that this Court isn't competent enough to resolve. These are already similar protective orders. There is no dispute about the notice. The timing is clear. The party to whom the notice has to be given, that's clear. So, there is really no dispute about the interpretation of the protective order.

Now, I want to point out one more thing. The burden of opposing the enforcement of the demand shall fall solely upon the producing party. The producing party in this case, Your Honor, would be Avaya, would be Nortel.

Plaintiffs' articulation of burden at this point is hypothetical. They haven't contacted Nortel for these materials; although, they contacted for the settlement agreement. They have not contacted Avaya for the production of these materials. For all we know, had plaintiffs done that a year ago, asked for the protective order governing this litigation and the Nortel litigation, we would have had their position by now, and then we would be assessing burden not in a hypothetical but in reality.

Right now, the entire statement of burden which

plaintiffs for the first time in detail provided in Mr. Wood's declaration, which we didn't see an hour before or maybe a couple of hours before the filing of our joint statement; although, the Court had ordered parties to exchange their positions.

So, the articulation of burden that plaintiffs have in this case is entirely hypothetical, and it would have benefited this Court, once the dispute was in front of it, that plaintiffs would have helped the Court help defendants obtain clarity.

Extreme not willing to compromise. So, if I remember the meet and confer, or, actually, the call that

Ms. Arnold -- correct me because it's been several months -- that was the first time we got an offer to produce a list of documents. But that was only an offer to provide a list of documents. There was virtually no commitment from plaintiffs that they would actually produce documents from that list that we would request.

So, it's not like Extreme was being unreasonable, that we want everything; although, in the -- in the abstract, not seeing the list, everything -- and, you know, this is consistent with every side. Every side thinks that whatever they are requesting is relevant; therefore, without seeing in the

concrete, it's difficult to give up. And we were not doing anything inconsistent with that that in the abstract we can't give up rights to any relevant materials.

Now, plaintiffs' counsel mentioned facts about a confidential sourcebook of Nortel. This would be one example of materials that we do not want. We have no interest in what could Nortel have had besides the SNMP Research software. We're not interested in that. It's likely not relevant to our case, so we don't want that.

To the extent the source code is an issue, I can tell you we don't want production of source code.

And I don't think any of our requests call for production of that source code. Arguably, we may not even want their expert's report on how Nortel's source code infringes their copyright.

To the extent that there is a dispute that how the copyright infringement read works on Nortel, Avaya versus Extreme, that may be relevant. But, Your Honor, if that source code is an issue that's preventing the production of everything else, Extreme is willing to be reasonable. We certainly don't want any source code from Nortel, from Avaya. We don't want it.

The issue becomes do we want expert reports related to Nortel's source code. Perhaps. But, again,

we're willing to be reasonable if that becomes an issue with production.

So, we are willing to take a position that -- and I want to quickly add one more thing to the source code so that I'm clear that we're not giving up too much.

If there are expert reports that address the source code in the abstract, or, for example, contain a snippet of Nortel's source code which doesn't give us any insight into what Nortel was generally doing, I think that shouldn't be a problem either for Nortel or for plaintiffs to produce to us because, really, there is nothing that we can glean from an out-of-context source code in an expert report. Likewise, if there is a stray mention to source code or a few files of source code, we're certainly not -- you know, that's certainly not going to cause competitive harm to Nortel.

And, finally, if there is quantifiable data in the sense that Nortel's total source code was a million lines, plaintiffs' source code was 20,000 lines, for example, that doesn't reveal anything about the substance of Nortel's source code, and that's also the kind of report that we wouldn't want to give up.

 $\label{eq:But I -- I can confirm with you, Your Honor,} \\$ that the source code itself is not something that we are

requesting, and if that helps unlock this issue, then we're happy to -- happy to -- you know, concede on that because we can totally see that that may not be relevant to our case.

Very briefly I want to address the question about written discovery responses. I know Mr. Wood. I take his word he doesn't have it. But these cases were filed in Delaware. And just like here, you need local counsel in Delaware to -- to present your case in front of the Court. I would request that if Mr. Wood cannot find the discovery responses in his e-mails or his colleagues' files, he may please request his local counsel in Delaware for those documents.

And I'm a hundred percent with Mr. Wood that a bankruptcy court's docket is really, really hard to navigate. I probably spent a day-and-a-half trying to just download the docket entries. But they have it. They were in that case. They could have made our life so much easier. It took me one-and-a-half days to find what turns out to be the wrong protective order. It would have taken Mr. Wood five minutes to send me that protective order and we would have figured out whether there is a dispute or not.

So, Your Honor, to summarize my argument, first of all, the PO only requires notice, requires prompt

notice, which has not been given.

The objection to production has to come from the producing party, which is Avaya or Nortel. And there is no dispute that we can see so far about the interpretation of this order.

We have -- plaintiffs want us to go to

Delaware. We are not a party to this case. I don't

even know what standing we would have to file a dispute

in Delaware. And courts in the United States order

production of confidential material from other

jurisdictions all the time because there is a protective

order in this case that affords the highest level of

protection.

If plaintiffs want, we're willing to agree that every single document produced in prior litigations can be produced attorneys' eyes only and Extreme's witnesses, Extreme's in-house counsel would have no access to that material whatsoever. Although, it's interesting because part of the Avaya business which was at issue in that litigation is now part of Extreme, and plaintiffs' counsel have asked two Extreme 30(b)(6) deponents questions about Avaya products, about Nortel products.

The Nortel/Avaya contracts are listed, identified by Bates number in plaintiffs' interrogatory

response about damages. That's just to reemphasize the point about the relevance and importance of these documents.

Thank you, Your Honor. I said more than I said I would, but I just wanted to bring up these points.

THE COURT: Thank you. All right. Mr. Wood.

MR. WOOD: Thank you.

THE COURT: Does the concession on the source code help, in his words, unlock the issue any?

MR. WOOD: Well, I will say that's the first that we've heard of that concession after months and months of discussing this and having a call. I think that that could help. In the way it was framed, it could actually make it more difficult; so, we don't want the source code but we do want a snippet. They talk about it in general but not -- so somebody has got to go through and figure out what's a snippet and what's general, and that's the -- I mean, that -- that's the burden that we'd have is going through that and trying to make that determination, and I don't know that they're going to agree with us. So --

THE COURT: What about if it's all produced under attorneys' eyes only?

MR. WOOD: I think we still have the same problem. We would be violating this protective order in

the -- in the Delaware court.

THE COURT: Well, what if you gave notice to Nortel and Avaya and the request being that it's produced under attorneys' eyes only?

MR. WOOD: So, that was our -- that was our proposal before was that we make a list of all -- of everything. We work together to narrow that down to something reasonable, and then we would give notice and see if we could get permission to produce all that. And then if one of those parties does bring up a dispute, then we -- and says no, then we'd have to deal with it at that time.

What I know from --

THE COURT: Can I ask you a question, though. In putting this list together, because that's -- and in trying to understand the burden, will the list that you can put together be detailed enough for -- because I hear Mr. Prabhakar saying, well, we've had very little visibility into what these are. Can you put a list together that's sufficiently detailed where he can go through and say, well, I definitely don't need that; that's not relevant; this, you know, may be; this will warrant discussion?

MR. WOOD: Maybe. If -- so, for example, we have a source code expert that reviewed Nortel U.S. and

Nortel Canada's source code, and I think maybe even some other parties' source code, but I know Nortel U.S. and Nortel Canada. I remember that for sure. And, so, we could say this is expert X, Y, Z; this is, in general, what they did.

Now, if their response is, okay, we don't care about source code; we don't want that expert report, then that resolves that problem, and we don't have to review it and figure out exactly whose source code is in there and who to give notice to.

But if what they're going to say is, we don't want any specific source code but we want all the general statements, not the specific; we want the snippets, not the -- then I don't -- I don't know how we do what he proposed. So, if we can do it at a high level, then, yes.

I mean, we have kind of the same issue about financials. There was a lot of financial -- you know, there were several financial experts in these cases.

They reviewed the other parties' financials. Those were obviously marked confidential, highly confidential. We have the same issue. We don't think their financials are really that relevant to this case. I don't know if those parties would be okay with Extreme seeing them or not. They may not. So, that's the issue we have.

I did want to correct one thing. You know, it was, I guess, said that we did get permission from Nortel's counsel. So, Brocade hired Nortel U.S.'s counsel. It's a Mr. David Harrington at Cleary Gottlieb, who was the counsel for Nortel U.S., and he did say you can -- we don't object to producing anything. But he doesn't represent Nortel Canada. He produced a significant amount of stuff. He doesn't represent Genband. He doesn't represent Avaya.

It's interesting that Extreme acquired some of Avaya's materials. They could have asked Avaya about this. They're in a better position to ask Avaya than we are, and they -- we haven't heard anything about that.

So, I don't know that it's going to be easy to get permission. We want to reduce it. And I know when we go ask someone for permission, like if we ask Avaya, if Mr. Hamilton was their counsel, then he's the one that's at issue on these privileged e-mails. And I've dealt with him before and I know his first question will be, tell me exactly what you're producing.

THE COURT: Sure.

MR. WOOD: And, so, that then becomes our burden is: We've got to go through everything and say, these are all -- this is all the Avaya confidential material that you produced that Extreme now wants to

see, and it -- you know, it could take us a fair bit of time to go through everything and figure that out.

THE COURT: Okay. And what about the discovery responses; have you checked to see if they're held by local Delaware counsel?

MR. WOOD: I have not. And, so, I've only looked at our records. So, if -- you know, if that's something Your Honor orders us to do, then we can look at that.

And, I mean, my memory is the written discovery was extensive. I think we'd have -- could have similar issues there, depending on what the requests were and, you know, how those were -- how those were marked, especially if they're wanting our discovery issued to other parties.

THE COURT: Uh-huh.

MR. WOOD: I don't know. I just -- I'd have to look at them and see what -- see what they are. So I could make a call, but I know that there was a lot of written discovery in the case.

THE COURT: Okay.

MR. WOOD: So --

THE COURT: All right. Well, it sounds like to get a handle on this, we need to understand what the scope of the universe is, and, so, we're going to need

to have the list.

So, Mr. Wood, I am going to ask the plaintiffs to put that list together of what -- and as detailed as you can be as to what's included and then allow Extreme time to look at that and -- within the categories that they have requested and to see what they feel they may want so that then the appropriate process of making the call and seeking approvals and can better describe what's being requested to the disclosing parties so all of that can occur because I feel like here today, it's -- it is difficult to assess the full burden without knowing the scope of the universe we're dealing with. So, we've got to get started somewhere.

MR. WOOD: Okay.

THE COURT: So, the list will be the starting point. And, Mr. Prabhakar, if you can look at that, try to narrow what you need within -- what you think you need based on the descriptions, try to eliminate things, if you can, and then maybe be more specific. If it starts getting into the source codes, because I understand their position, that is going to be difficult. Well, if it was spoken about in general terms versus a specific code, you may or may not want it because he will have to describe that to the disclosing party exactly what's -- what has been requested, and

then maybe there can be the discussions of a higher level of protection, if they would be willing to do that, to eliminate some of the work that may entail going through everything. We don't know. And, so, we need know what we're dealing with first.

And, Mr. Wood, I will ask if you could check your files just one more time and also make a call to your local counsel just to see if they might have it readily available. That wouldn't cause an additional -- any additional burden in checking --

MR. WOOD: Okay.

THE COURT: -- to make a phone call.

MR. WOOD: All right.

THE COURT: All right.

MR. PRABHAKAR: Your Honor, briefly. I'm not going to make an argument, but I'm going to make a few requests to this. Can the plaintiffs at least give notice that their materials have been requested and just attach our discovery requests so that the other side is in -- at a very high level knows what is requested? And if they say yes, then we don't even have to go through the exercise of cataloging everything.

And the second thing is: We would really like to get to the depositions of plaintiffs' employees. So, if Your Honor could give them a slightly expedited

schedule to put together that list, given that this request has now been pending for over a year, we would very much appreciate it.

THE COURT: Well, they're a party to the order. So, I'm going to leave it to their discretion whether they feel like they immediately need to put them on notice. I'm asking them to put the list together because I'm trying to find the scope that's relevant in this case. So, I'm not going to order them to do that and I'm going to leave that to them. They have whatever they feel their obligations are under the order.

In terms of plaintiffs' employee depositions, if that is less problematic, if you can separate that from the list of other things and that's -- and that's easier, that would at least get things started. Can you do that?

MR. WOOD: So, we -- we'll put together the full list. Even on the employee depositions, I'm not sure if they're talking about confidential information from other parties. We'd have to go through the entire deposition. So, I think -- well, I think we start with the list, as Your Honor has asked. Could -- I would request, could we have two weeks to put the list together?

THE COURT: I think -- I think that's

reasonable given the amount of material that's been described to me.

MR. WOOD: Okay. Thank you, Your Honor.

THE COURT: Okay. Now, the second topic -- we can move to that -- is Extreme's request for documents about SNMP's licensing negotiations with specific parties, and this pertains to RFP No. 57, and I see that plaintiffs have produced license negotiations with 28 licensees and negotiations, specific negotiations, with five. Is that correct?

MR. PRABHAKAR: That is correct, Your Honor.

THE COURT: Okay. All right.

MR. PRABHAKAR: And, actually, with those five, the ask for 28 actually goes down to 26.

THE COURT: Okay. Okay. And, Mr. -- whenever you're ready, Mr. Prabhakar. I mean, my first question, I want to understand specifically what type of information is Extreme looking for in these licensing negotiations.

MR. PRABHAKAR: So, Your Honor, the type of information that we're looking for is whether there was any negotiation about what the terms of the license means; if there were technical terms at issue, do they inform the scope of the license and do they bear on the facts that are relevant in this case; were there

negotiations about the royalty rates, because it's likely -- a lot of these licenses have been listed in plaintiffs' interrogatory responses as relevant to damages. So, to the extent that the parties bargained about royalty rates, we would like to know where plaintiff started from, where they ended up. At a very high level, these are the kinds of information.

Another piece of information that's highly relevant to our case is whether there were requests for the addition of other products, whether there was a request for assignment of the license to another party, and what were plaintiffs' demands in those situations because we have a similar pattern here where -- or fact pattern here where we had requested transfer of a license, or Brocade had requested transfer of a license. And, so, we would like to know that, what has been plaintiffs' practice in that regard in the past and whether there is relevant information that we can use in our claims and defenses in this case. So that's at a very high level what we're asking for, Your Honor.

THE COURT: In the five that they have produced, did you find all this information?

MR. PRABHAKAR: Some of it, Your Honor; not all of it. And we haven't gone through it cover to cover.

But, yes, certainly some of the negotiations about

amending the license, adding products, some of it is there. But we haven't seen all of it. But we only have five, out of which three are now related to entities like Extreme.

So, for example, we have Brocade's. We have Enterasys' license. And that's actually quite telling because Enterasys' license transferred to Extreme. And it was a fairly smooth process. It happened long after the acquisition closed. So that's kind of telling and important for this case. Except to the extent that there are others, that's certainly going to be relevant.

The challenge, Your Honor, is -- is the issue that we are worried about, which is selective disclosure of negotiations. So, for example, they have produced negotiations with Cisco which had a high dollar settlement with plaintiffs. So, the concern, really, here is that are plaintiffs picking and choosing negotiations that are helpful to them and potentially withholding negotiations that are not helpful to them? So, selective disclosure is one of the problems that we have.

So, in addition to the relevant information we've required, we're worried that we're only getting information that plaintiffs are asking for, not the requests -- not the information that Extreme is

1 requesting. 2 Okay. Thank you. THE COURT: 3 Mr. Wood, if I could start by All right. 4 How did you decide to produce the five that 5 you did? Yes, Your Honor. So, for -- let's 6 MR. WOOD: 7 start with Cisco. We produced the Cisco negotiations 8 because they specifically asked for the Cisco 9 negotiations. In request No. 56 -- here it is -- you see it's 10 11 all documents and communications related to the master 12 software license agreement dated June 23rd, 2008, 13 between Cisco and SNMP Research International, including 14 any exhibits, those related to negotiations that led to 15 this agreement, claims and assertions by you. 16 So, we didn't just pick this out of the list; 17 they asked for it. 18 THE COURT: Okay. 19 The parties have also asked for all MR. WOOD: 20 documents and communications with Brocade, Extreme and 21 Enterasys, which are parties related to -- I mean, 22 Brocade was in the litigation. The transfer of their license to Extreme is at issue. So that seemed 23 24 relevant. There was a specific request for that.

Extreme obviously wanted all of the -- all of

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the documents we had related to the Extreme license agreement. So we produced that. The Enterasys license was transferred to Extreme. So that's something they're in possession of. So, these were things they specifically asked for specifically at issue in this case.

The problem with RFP No. 57, and if you -- it's just a list. And we have asked Extreme, "How did you come up with this list?" And they -- all we have gotten, and this is all that's in their paper, is that these are similarly-situated entities. That's the extent.

Well, we've produced all of our license agreements. So, if there is something in the license agreement, they should be able to show for each of these entities, they have a license agreement with us, with SNMP, and be able to show by the terms of the license agreement that they're similarly situated. They haven't done that. They haven't even attempted to do that.

All -- it's a very conclusory argument. They just say, "We" -- "We have determined they're similarly situated. We're not going to tell you how." And I think if you look at the case they cited, the *High Point SARL* case, it -- for the proposition that you produce license negotiations with similarly-situated entities.

Well, in that case, one, they had to show that they were similarly situated. I don't think Extreme has done that here. But it's -- it's informative that what the Court determined was -- in that case, I think High Point SARL, it was a patent infringement lawsuit, and the issue was should you produce all of your licensing negotiations with other patent infringers. And the Court ruled, well, those are obviously similarly situated because that's exactly what's happening here. You know, you're claiming someone has infringed; we want to know how you negotiated with our infringers.

And, so, the only party in this list, according to the -- that analysis that's similarly situated is Cisco. And we produced -- it's also -- you know, I appreciate counsel saying that he -- they could -- Cisco could come off the list on 57.

So, what we produced are the negotiations for this specific license agreement, the June 23rd, 2008, license agreement, which was the license agreement SNMP entered into with Cisco in order to resolve their infringement. And that's why it was such a high-dollar license agreement because Cisco had been a customer for years.

We haven't produced all the negotiations with Cisco previously. Cisco had licensed lots of stuff.

41 There is -- and Extreme has that license. They have the 2 previous license agreement. All they asked for was the 3 one that dealt with the infringement and resolving the 4 infringement. 5 THE COURT: Okay. 6 MR. WOOD: And, so --7 So, none of these on this list are THE COURT: 8 infringers? 9 MR. WOOD: Not that we know of at this time, 10 correct. So, we have -- we do not -- we have had no 11 negotiations with any of these -- these parties other 12 than -- I quess I should say: Radware was one of the 13 parties that got software from Nortel. They were not 14 previously an SNMP Research customer. And there was a 15 settlement agreement. So, Radware did enter into an 16 agreement with SNMP Research to license the software.

17 It's a -- it's a zero-dollar license agreement.

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So -- and then I don't know if their intent in listing Avaya Holdings Corp. as a -- which is not the Avaya that we had the lawsuit with -- was -- was the same thing.

Since we're going through these, Sienna and Ericsson were also recipients of Nortel software.

THE COURT: What were those two?

Sienna and Ericsson. But those MR. WOOD:

were -- those -- those were resolved. 2 But I would say, you know, Extreme 3 hasn't -- I'm making their case for them, I think; 4 They haven't put any effort into trying to show 5 that any of these entities are similarly situated. They have the Sienna agreement. They have the Ericsson 6 7 agreement. They can say these are -- these are similar 8 or not. And they haven't even attempted to do any of that or have discussions with us about why some of these 9 10 are and some of them aren't. 11 THE COURT: Okay. Thank you. 12 MR. WOOD: Thank you. 13 THE COURT: I bet you know what I'm going to 14 ask. 15 MR. PRABHAKAR: I'm not going to guess, Your 16 Honor. 17 THE COURT: Can you -- after reviewing the 18 agreements, can you talk with me about similar 19 situations that you're trying --20 MR. PRABHAKAR: Sure, Your Honor. 21 THE COURT: -- to identify. 22 MR. PRABHAKAR: So, I think the -- just to 23 briefly address the High Point case, it talks about 24 parties that are similarly situated, which doesn't

necessarily mean infringer versus non-infringer.

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So, for example, every party that we have requested negotiations from are providers of network equipment like Extreme. And, actually, before I even walk down that list, I'll tell Your Honor our concern in providing a really fulsome explanation of how each and every entity got on that list because, as you know, there are 700 different parties that have agreements with plaintiffs and we requested only 28. So, in some sense, the selection of the list itself reveals work product information. So, if we dive into more details about how each specific entity got on that list, that's actually going to attorney mental impressions of how we got there.

But I take the Court's concern about you want to know a little bit more how, and I'm happy to provide that information of a very high level.

So, I said, first of all, all of them are network equipment providers. Many of them in the list are direct competitors of Extreme; Juniper, Cisco, HP, Sienna, ExGen. And you just heard --

THE COURT: How many -- how many are direct competitors out of this list?

MR. PRABHAKAR: So, Your Honor, I would have to confirm with our client, like, how they viewed direct competitors. But I know for certain that Juniper,

Cisco, HP, and Sienna are direct competitors. And Avaya Holding. At one point in time -- we bought the networking business from Avaya, but at one point in time, Avaya and Brocade were competitors of Extreme. And these are licenses negotiated prior to the acquisition. So, a lot of them, at least from a direct competition point of view, are related to Extreme. And Broadcom and Avaya were actually accused of infringement.

We have, I understand, Broadcom's negotiations, but Avaya Holding Corp. had a later license, but it also got equipment from Nortel which, in the past, was a competitor of Extreme.

Radware, as we understand -- and, Your Honor, this is where my limits of my knowledge about my client's business may be showing. But, really, given the span of this case, a lot of these entities may either be past or present competitors of Extreme.

But, in general, we picked companies which were in the same space, maybe the same size as Extreme and had similar royalty rates as Extreme without, like, going into a lot of work product information, Your Honor.

And to -- to remind Your Honor, the bar is relevance, and I think just the fact that each one of

these companies is a licensee of SNMP Research shows that these negotiations are relevant.

And we have narrowly tailored our request. We haven't asked SNMPR to produce negotiations with all 750 licensees. That would be ridiculous. That would be overbroad and Your Honor wouldn't like it.

But essentially what plaintiffs are accusing us of is: You put one RFP for Cisco and you produced it, but you put 26 names here, or 28 names here, so we aren't going to produce it. I could break these up into 28 requests. And that's the selective disclosure problem, Your Honor.

We requested Cisco. You gave it to us because potentially it looked good for you. We have used your burden of responding by collecting 28 and putting it in one request and you ignored it.

Would it be different -- would it be a lot different if you just would have served 28 requests or 26 requests or 28 requests directed to each entity?

It's form over substance, and that's the selective disclosure that I'm talking about, Your Honor.

THE COURT: Okay. All right. So he's explained they picked companies, perhaps, of the same size and similar royalty rates, and he's given some examples of the type of information we're looking at

from the licensing negotiations. So why would that be problematic?

MR. WOOD: So, I'm -- one, I -- we don't think all of that is correct. I actually -- my -- Dr. Case, our client, has now joined the hearing, and there is two of these entities he's never even heard of, and it doesn't appear SNMP even has a license agreement with them. So, it's really not clear to us how they came up with this list.

THE COURT: I thought -- I just want to make sure I'm understanding something. I thought you said you gave them all of these license agreements.

MR. WOOD: We gave them all of our license agreements.

THE COURT: Now you're saying you're

not -- okay. You gave them all of your licensing

agreements. You're not sure if all of these companies

are licensees?

MR. WOOD: Right, because they won't tell us how they came up with the list. So, Mr. Prabhakar has said more in this hearing than he has on multiple meet and confers. Every time this comes up, we say, "How did you come up with the list? What do you really want?"

So, the reason we produced Cisco is not -- it's because they asked us a specific request, and it was

clear what they wanted and why it was relevant. They haven't -- they haven't done any of that here. I mean, for example, Verizon is a cell phone company. I'm not sure how Verizon -- VMware produces a virtual machine which seems completely different.

THE COURT: Okay. He described them as providers of networking equipment.

MR. WOOD: I think they would have to show that our license was -- I don't know that the SNMP license with Verizon is for networking equipment. I'd have to go look. I guess my point is: There is questions --

THE COURT: Let me ask this so maybe we can try to cut this down a little bit: Would you be able to look at this list together and pick out, say, three that are networking equipment providers of a similar size, similar royalty, and you say, these are like the three most burdensome negotiations, and produce that?

MR. WOOD: For a -- you mean pick out three that we've produced that we can both agree --

THE COURT: Uh-huh.

MR. WOOD: -- based on burden and --

THE COURT: Yes.

MR. WOOD: We actually offered something just like that. You know, we think doing just a few makes a lot of sense. We'd be happy to do that. We think some

of these aren't even relevant. And we couldn't even engage in a discussion because Mr. Prabhakar said they were worried about telling us why they put certain entities on the list. But I think we have to have that discussion.

THE COURT: That's why I'm not going to ask him to go into any more detail, but using the general criteria that I've been given this morning, I mean, can you all do that? Look at the list --

> MR. WOOD: Yes.

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THE COURT: -- pick out the three that kind of fit the categories that they're looking for?

MR. WOOD: Yes, I think we would be -- we'd be happy to pick out three, and that would certainly be more reasonable than doing all 28.

Would -- and, Mr. Prabhakar, do you THE COURT: want to address that? Because I'm hearing now a concern that they may not even be licensees of them. So, based on what I have before me, this would seem like a reasonable compromise for today.

MR. PRABHAKAR: Your Honor, I am not going to annoy you by asking for more; although, every requesting party asks for more. We'll put together a list of three to begin with and see how it works out.

> THE COURT: Okay.

1 Thank you, Your Honor. MR. WOOD: 2 All right. Does anyone need a THE COURT: 3 break before we move to topic 3? 4 I'm sorry, Your Honor? MR. PRABHAKAR: 5 THE COURT: I was just asking if anyone needs a 6 break before we move to topic 3. 7 I'm going to keep topic 3 MR. PRABHAKAR: 8 really brief. So --9 THE COURT: Okay. We'll go ahead with that. 10 MR. PRABHAKAR: -- unless somebody wants to --11 All right. So, this is Extreme's THE COURT: 12 claim that SNMPR refuses to produce the competition 13 documents, RFP Nos. 156, 158 and 161. And, as I 14 understand, the plaintiffs have produced the 15 non-privileged documents responsive to this request. Ιs 16 Is that correct? that right? 17 MR. WOOD: Yes, Your Honor. 18 THE COURT: Okay. So, I guess a question I 19 have for you, Mr. Prabhakar: Now that they have 20 produced the non-privileged documents, I mean, what else 21 is there that you're looking for? 22 MR. PRABHAKAR: So, actually, Your Honor, I'm 23 not aware of any privileged documents being withheld 24 because I haven't seen an updated priv log since these 25 documents have been produced. But we'll take them at

their presentation.

And obviously we don't ask for privileged information, but when we reviewed plaintiffs' production, we found, for the timeframe that was requested, very few documents that relate to competitors.

So, at this point in time, Your Honor, the only request we have for the Court is two requests: One, plaintiffs' RFP response still have objections to it.

So that prevents us from understanding what's being produced, what's not being produced.

Even in their brief, they had informed the

Court that they have conducted a reasonably-diligent
search but not an unduly burdensome search. And we just
want details because we haven't got those that what do
they consider or can they describe their
reasonably-diligent search so that we're comforted that,
okay, it's diligent; we don't want anything more. And
what do they consider an unduly burdensome search?

Because, for example, searching by the name of the
competitor in their e-mails or documents wouldn't be
unduly burdensome to us but it may be to plaintiffs.

So, we just want to understand what was done in response to our request because they kept saying that they don't understand the requests; they're not going to

produce, and then suddenly when this issue came before the Court, they said, well, actually, we produced documents. So we just want the details of the search and what they haven't searched and we'll just be satisfied with that.

THE COURT: Well, let me ask this: Extreme says it produced its documents.

MR. PRABHAKAR: Yes, Your Honor.

THE COURT: So, can you describe what Extreme did? Describe Extreme's search.

MR. PRABHAKAR: Sure, Your Honor. So, one of the named entities on this list was Net-SNMP, and in many of our products, we had replaced plaintiffs' software with the Net-SNMP. So we basically ran a search for Net-SNMP on all our engineering custodians, and whatever documents, e-mails, all popped up, we produced all of that. We haven't filtered any of that.

THE COURT: Okay. All right.

MR. WOOD: Your Honor, so, as we said in our paper, we believe we have produced all the documents we can find after a reasonably-diligent search.

THE COURT: Can you describe the search so that there is an understanding of how it was conducted.

MR. WOOD: Yes, Your Honor. So, what we discovered was that over the course of SNMP's history,

they had kept competitive information in two places. It was an online file that we discovered, online directory, and there was a paper file where they would file things away. And, so, it appeared as things came in that they thought were relevant, competitive information, they put those in one of two places, as far as we can tell, and we produced both of those.

We think it's unduly burdensome to search, you know, 25, 30 years of e-mails and try to determine if any mention of any -- any entity was somehow what they -- what they want as competitive information when SNMP is in -- that's their business. It's in their space. They're going to get questions from customers; they're going to get other things, and to try to filter through all that, we think would be unduly burdensome. And, so, we've produced what SNMP through the years thought was relevant competitive information, and -
THE COURT: So everything in the online

directory and everything in the paper files?

MR. WOOD: Yes.

THE COURT: Okay. Thank you.

MR. WOOD: Thank you.

THE COURT: Mr. Prabhakar, so, you've heard his explanation that they have looked to see what SNMP considered competitive information. They kept it in

those two places and given you everything. And, so, what else would you be looking for? He's described what he considered unduly burdensome by doing any, you know, further search beyond these two files.

MR. PRABHAKAR: Your Honor, I do think that an e-mail search for the competitors is appropriate because this goes to the heart of the damages issues in this case.

Now, what I hear counsel telling us is that they may have received questions from their customers saying, why shouldn't I move to Net-SNMP; it's free. We would like to know, to assess the key issue in this case, the value of plaintiffs' copyrighted software, how did SNMP Research respond to them.

So, while we're satisfied that they have looked at their online files, but that information in the online files came from somebody's e-mails.

So, did everybody put that information there, not put that there? Because right now over a period of SNMP's existence over 20 years, we have located about 100 e-mails and documents related to their main competitor, Net-SNMP, and we haven't seen any documents for some of the other competitors.

So, given the importance of this issue in this case, Your Honor, because it's -- it's relevance versus

burden, relevance here is really, really high to our damages case. It goes to the heart of the apportionment issue. We think a little more, if Your Honor is willing to allow us, would be helpful.

THE COURT: Well, it appears that they have requested Extreme to provide some search terms to assist it since it's years of e-mails. So, what is Extreme's position on that?

MR. PRABHAKAR: So, Your Honor, the -- the slight challenge there is: We can provide some obvious terms, which is Net-SNMP, now that we know it's a competitor, but Extreme's a networking company. We don't make -- we don't write SNMP Research software. Like, Extreme would be the best judge of who its competitors are. Just like that, plaintiffs would be the best judge and would have the best information of companies that they consider their competitors.

That was our hesitation in providing search terms because if I only know of two competitors, then I have artificially limited the relevant information that I could get because plaintiffs could have had a list of six competitors. So that was the hesitation, Your Honor. It wasn't that we were trying to be difficult, but because we thought plaintiffs have the best information. And if they would have given us, say, a

list of what they consider competitors, we would have crafted search terms. And we are still willing to craft search terms if they are willing to entertain that.

THE COURT: Well, let's go back -- before you sit down -- back to the process that Extreme utilized to do its production. So, what all did you include in your search terms?

MR. PRABHAKAR: Net-SNMP, Your Honor. The broadest possible search we could find, we actually included.

THE COURT: So, that's it?

MR. PRABHAKAR: Yeah, just a single keyword search. We couldn't go broader than that. We didn't limit it any more. And we ran it on our engineering custodians who would have had access to those documents.

So, if they're willing to identify, for example, the principal of the company who would likely -- you know, he's a pioneer in this case. He would have the best information about competitors. He would get questions about competitors. If they would just search his e-mails for what they think are competitors, I think we'll be satisfied, Your Honor.

THE COURT: Okay. Mr. Wood. Is there an agreed-upon list of search terms that could be developed?

MR. WOOD: I think so. We were surprised that Extreme did not want to discuss search terms with us. They just kept saying, "Give us everything, but we're not going to even work with you on search terms."

THE COURT: It sounds like part of the process would be identifying the competitors, which Extreme is saying that they did their search with just the name of their known competitors. So that sounds like that would be part of the process.

MR. WOOD: Uh-huh. And I think we would disagree that even just random e-mails, it may mention a competitor's name are somehow relevant. I think, one, if we're going to go down the road of searching, one thing we could do is maybe filter out support e-mails or certain types of e-mails --

THE COURT: Uh-huh.

MR. WOOD: -- that probably aren't going to have anything -- any discussion of value.

THE COURT: Uh-huh.

MR. WOOD: It would just be a technical -- more of a technical discussion.

THE COURT: And it sounds like there could be limitation on whose e-mail is searched as well. So, I think I would like the parties to meet and confer on this and develop a list of appropriate search terms.

1 Okay. Thank you, Your Honor. MR. WOOD: 2 THE COURT: Thank you. 3 We're coming upon the noon hour. All right. 4 Do you all want to take a short lunch break, or do you 5 want to continue working through some items? 6 MR. PRABHAKAR: It's up to Your Honor, frankly. 7 Yes, up to you, Your Honor. MR. WOOD: 8 All right. Well, let's go ahead THE COURT: 9 and finish topic 4 then, and then I, myself, have 10 segregated topic No. 5 into a separate issue. So we'll 11 end after topic 4 and take a short lunch break. 12 All right. So, this is Extreme's claim that 13 plaintiff refuses to produce license agreement related 14 to software that predates the formation of SNMPR 15 International. So these are the pre-1994 agreements. 16 MR. PRABHAKAR: Correct, Your Honor. 17 All right. THE COURT: 18 And we only request these MR. PRABHAKAR: 19 agreements because I know -- and Your Honor knows 20 because you've ordered the production of license 21 agreements that they have produced a lot, but these are 22 really key because these are license agreements before 23 the formation of the licensing entity. 24 THE COURT: Uh-huh. 25 MR. PRABHAKAR: And it goes to a key defense

that Extreme has, which is Extreme's position is that part or all of the code that is contained or that is within the scope of SNMP Research's copyright registration was published, and because it was published before it was registered, some code or maybe all the code is not entitled to copyright protection.

Now, there may be reasonable dispute about whether our legal theory at this stage is right or wrong, but that's not what we have to resolve at the discovery stage.

We understand there are few licenses pre-1994. We understand that the plaintiff, by its own website in 1988, had ten customers. So we're talking about a six-year period. And we understand in the context of other topics that plaintiffs' licenses are separated --hard copy files are separated by licensee. Electronic files are easy to search. So this shouldn't be very burdensome.

Now --

THE COURT: Let me ask you this, though: Why do you need the actual agreement if all the terms from that agreement are incorporated in everything they have given you?

MR. PRABHAKAR: Because we don't know, Your Honor, if they were. Because, as you can imagine, a

company starts in 1988. It's a start-up. Dr. Case, like, built it up from scratch. It is possible that the earlier agreements had different terms, different confidentiality terms, different distribution terms, and as the company gained more experience, more customers, learned more about the business, would have improved upon its licensing terms. It would have maybe addressed some confidentiality issues that were not addressed in the prior agreements.

So, that's the -- there may be information that is valuable to our defense there, Your Honor. That's what we're trying to assess, how did the confidentialities, one of the terms it morphed as the company got more mature and became a more sophisticated licensing entity than what it was in the beginning.

THE COURT: Okay.

MR. PRABHAKAR: And the only distinction that plaintiffs try to draw is the difference between an active licensee versus an inactive licensee.

But for our purposes, Your Honor, let's say -- in a hypothetical situation, we talk about why active and inactive doesn't really matter. Let's say I'm a provider of technology and I have -- I supply confidential information or confidential products to my client, and in the beginning, I didn't have a stringent

confidentiality restriction in my agreement or in my dealings with that client. I became more mature. I developed stronger protection. But that company is no longer my client and now I'm providing the same confidential information to another company. But because I had already provided it, for example, in a nonconfidential manner with an earlier client, the fact that that party is not a client anymore doesn't change the fact that my information is already out there in a nonconfidential manner.

So that's why the active and inactive distinction for the purposes of our key defense doesn't really make much of a difference to the relevance of the documents because the fact that these licenses transferred to something else and had potentially different terms still doesn't change the fact that at some stage, they were governed by a different agreement with different terms, and those terms are relevant to our defense; otherwise, we wouldn't be asking for those.

THE COURT: Okay.

MR. WOOD: Your Honor, so --

THE COURT: Am I understanding it correctly that you are representing that the licenses you have produced include the pre-1994 terms?

MR. WOOD: So, in 1994, when SNMP Research

International was formed, any active license was transferred to SNMP Research International and continued. And, so, those -- those are SNMP Research International licenses, and we've produced all of those as Your Honor ordered us, I think, a little over a year ago.

THE COURT: Uh-huh.

MR. WOOD: So I don't remember the exact number, but close to a thousand licenses. So we've produced a lot of licenses. And we -- it goes back 30 years. So, we've produced 30 years' worth of licensing agreements.

What wouldn't have been produced and what they're asking us to find -- so, I think that there would be some duplication because we've already produced some. If someone was an SNMP Research, Inc. customer and then was no longer a customer in 1994, that agreement -- that agreement was inactive in 1994, then it would not have been transferred because they weren't a customer anymore. There was no reason to transfer it.

So, that's -- so, I think they -- they do have a lot, and I think they could have -- there has been no -- no effort, no showing that any of these agreements that actually transferred, you know, show any of these terms that they think they need to get to.

We also -- Mr. Prabhakar keeps saying this relates to the publication issue. We don't -- we don't dis- -- we don't agree with their issue. We -- we certainly understand they -- they have that issue, and they do have, I think, the right to get discovery, but they have 30 years' worth of licenses. I mean, they have everything. I don't know why they need more, why they need to go back even further.

It's almost like saying, well, if -- their stance is: Well, if you published it before you registered it, then your registration is invalid. Well, they have licenses back to 1994. Our registration was filed in 2011, 2012. So, they already have -- I think if -- you know, to work up that issue, they have everything they need. They don't need these other ones.

And, so, we're just -- we thought we were producing what was relevant. We thought even going back 30 years was probably too much. We tried -- we did, you know, something less. They wanted more. We did that.

Now they want even more. So -- which we think we shouldn't have to do that.

THE COURT: Okay.

MR. WOOD: Thank you.

THE COURT: Mr. Prabhakar, what would not be duplicative in your request?

MR. PRABHAKAR: Licenses that didn't transfer,
Your Honor --

THE COURT: Uh-huh.

MR. PRABHAKAR: -- or licenses that transferred but originally had different terms, confidentiality terms in particular, those would be what we want. And we haven't -- I mean, we've talked about burden in the abstract, but they haven't provided us how many licensees were inactive that didn't transfer which would help us narrow our request.

Because we keep going back to, Your Honor, the requesting party always wants more, but it's always helpful to get information back to help reach a resolution without wasting the Court's time, and we just don't have that information. But from what we had, we don't believe the burden should be too high.

THE COURT: Mr. Wood, how -- how many would we be looking at if they fall in the category of not being duplicative, those that did not transfer?

MR. WOOD: I'm not completely sure. I haven't done the analysis to find all these agreements. You know, it's probably a few hundred files. I don't know how many licenses that would be. And, like I said, some of those have probably already been actually transferred, and, so, they're showing up, you know, in

two different places. So, we have -- we'd have to go through all of it. We'd have to go through all of it to figure it out.

I think it's also worth pointing out, there is -- you know, they said they needed the confidentiality terms. This is not a trade secret case. This is a copyright case. So I'm not sure that that is even completely relevant. But --

THE COURT: I guess my thoughts would be:

Could there be just a sampling produced that would fall,

you know, within this non-duplicative category? That

way they can see the terms and just see if they evolved

into those that were transferred just through the

sampling.

MR. WOOD: I mean, we could try and find a couple of -- you know, a few pre-1994 licenses and produce those, if that's what Your Honor's suggesting.

THE COURT: I -- I think that sounds like it would satisfy what Extreme's looking for because you're looking for the evolution of those terms. So, if you have, let's say, three pre-1994 --

MR. PRABHAKAR: I do not want to bargain with you, Your Honor, but if we could just get a list, we can maybe try to narrow from there because we've already narrowed to inactive licenses which didn't transfer.

And I hate to give up, but I don't want to annoy Your Honor. I'm really trying to work with you here. But this is -- this is important to us. That's why we're asking for it.

THE COURT: Mr. Wood, can you put a list together?

MR. WOOD: We can do a list. I don't know how that's going to help them without seeing the terms. I guess I would propose: Let's produce, you know, one from the '80s, one from '91 and one from '93, or something like that, so they can see the -- if that's what they want to see is the evolution.

THE COURT: Well, I guess if there could be a list and the name and the date and then let Extreme, say, pick five.

MR. WOOD: Okay.

THE COURT: And for -- and they can make their selection whether it's on different time periods or some other basis. But that should be able to give some indication of the evolution that they're looking for.

MR. WOOD: Okay.

THE COURT: All right.

MR. WOOD: Thank you.

THE COURT: All right. Let's go ahead and take our lunch break. It's a little after noon anyway, and

we'll just plan to be back here at 1:00. Okay? 2 Thank you, Your Honor. MR. LEE: 3 Thank you, Your Honor. MR. WOOD: 4 THE COURTROOM DEPUTY: All rise. This 5 honorable court stands in recess. 6 (A lunch recess was taken.) 7 THE COURTROOM DEPUTY: All rise. 8 honorable court is again in session. Please come to 9 order and be seated. 10 THE COURT: All right. I hope everyone had a 11 nice quick lunch. 12 And I, as I stated earlier, have deemed this 13 the second issue, even though it was discussed in part 14 under the first topic, but this is Extreme's claim that 15 SNMPR refuses to respond to Interrogatories 9 through 17 16 and the improper assertion of discreet subparts in 17 Interrogatories 6, 7 and 8. 18 If I could turn to you, sir. I just need to 19 get logged in. Okay. 20 MR. PRABHAKAR: Your Honor, nearly 11 months 21 ago, we served 11 interrogatories on plaintiffs. 22 received answers to less than three. For all the 23 interrogatories, plaintiffs asserted discreet subpart 24 objections and counted the subparts in a way that meant 25 that they did not have to answer key contention

interrogatories beyond the first two-and-a-half.

Courts in the circuit use the related question test which asks, "Are the subparts factually or logically related?"

Extreme served sub-interrogatories that we believe passed the related question test. We asked plaintiffs to withdraw the subparts objections and respond to the interrogatory fully.

We asked for legal authority in support of their subpart objections, and we got a case from them which was inapplicable under the standards followed by courts in the Sixth Circuit.

Plaintiff cited to Taylor from Middle District of Tennessee, a 2008 case. Sorry. We cited Taylor, a Middle District, Tennessee case, which sets the related question test. Taylor, as recently as 2021, has been cited by cases -- by courts in Tennessee.

Plaintiffs rely on a 2002 opinion from Medtronic which uses a discreet information or discreet question standard that courts in the Sixth Circuit, particularly Taylor, have expressly rejected.

There is, in fact, guidance in the Advisory

Committee notes that puts a question on the discreet

information test. The Advisory Committee note says,

"Seek information about discreet subjects, not

questions," which is consistent with the related questions test.

To put a finer point on this, Your Honor, these are all contention interrogatories that go to the heart of the issue. By imposing improper subpart objections for over a year, plaintiffs have evaded their obligation to provide us fulsome contentions related to their claims, related to their source code.

We think each of these objections of subparts are improper, and our count of interrogatories is correct to 17, and they should now remove their subpart objection and answer each of these interrogatories, the ones that have not been answered.

THE COURT: What I do have a question about is No. 17.

MR. PRABHAKAR: Yes, Your Honor.

THE COURT: It states -- it includes a statement, "as well as other methods of managing network devices." So, I'm just wondering if that being included makes that a discreet subject.

MR. PRABHAKAR: Give me just one second.

THE COURT: Certainly, uh-huh.

MR. PRABHAKAR: Your Honor, it does not, for the simple reason that -- let's look at the language before "including," which is what the related question

test looks at. "Identify and describe all alternatives or competitors to the software material at issue." It says, "Alternative implementations of SNMP protocol which is a method of managing network devices." So, in some sense, there is no difference between other methods of managing network devices because SNMP is a method for managing network devices.

So, we still think it's within the same broader question, that what are the alternatives to the software material at issue, and we ask for alternative implementations of SNMP, which is a method of managing network devices.

THE COURT: Thank you.

MR. PRABHAKAR: Thank you, Your Honor.

MS. WEBER: Good afternoon, Your Honor. Olivia
Weber on behalf of plaintiffs SNMP. I'll be handling
the subpart issue, and I have three points to make.

First of all, we had offered -- plaintiffs had offered a reasonable compromise back in the spring, almost a year ago, that should have mooted this entire subpart counting issue as to the second set of interrogatories from Extreme. We said if Extreme wanted to serve more interrogatories to account for what we believed were multiple subparts that we would consider that, and we were willing to give them more, as long as

the compromise went both ways. And Extreme's recitation of the compromise in its position statement does not acknowledge that. So I wanted to make it clear in that we made this offer to Extreme multiple times over the past 11 months and that the offer still stands.

On the merits, the relevant question is whether the subpart is discreet. That's the language of Rule 33. And Mr. Prabhakar stated that one test is the related question test. There are also courts, many courts, that apply the independent question test, which asks -- and this is from Medtronic which is a Western District of Tennessee case -- can the subsequent subpart stand alone? Is it independent of the first question? Discreet or separate questions should not be counted as separate interrogatories.

And then we cited the Superior Communications

v. Earhugger case, which ruled that interrogatories

requesting all facts in support of a contention and then

identifications of persons and identification of

documents are three discreet topics.

And that's our main problem with the second set of interrogatories that Extreme has served, and I can give an example. I'm sure -- it sounds like you're well familiar. You've asked questions about the numbers. So please stop me if it's getting duplicative. But

Interrogatory No. 6 says, "Identify and describe all facts relating to your contention that Extreme has breached any license." And then, so, we interpret all of these subparts as asking questions about all facts in support of the contention. That's Roman Numeral II, III, IV.

And then they ask for all individuals involved in or with knowledge of the alleged breach. That's identification of all persons. And we were careful in our interrogatories to separate out requests about identification of facts from identification of individuals.

And then No. IV, they ask about any documents relied upon in your response by Bates number, essentially asking us to do a Rule 33(d) response.

And let me also go to -- or I should -- before I move on to another one. So, this has multiple discreet subparts for not only the reasons that I just mentioned, the three reasons, facts, persons and documents, but they're asking for our contention that Extreme has breached any license. And in this case, we have made two contentions about breach, breach of the 2001 license agreement and breach of the Enterasys license.

And so as you can see from our responses, it

took nearly a dozen pages to set forth the facts in support of the contention of the 2001 Extreme license and then all of the facts in support of the breach regarding the Enterasys license.

And if you'll go to -- I'll put it up on the screen.

THE COURT: Your contention is that these are separate subparts based on the independent question test. What would be your position if the Court was employing the related questions test; would you agree that all of these are related questions?

MS. WEBER: I think that they're related, but I also think there would need to be some common sense way to interpret the related question test. I think it goes a bit beyond that here because under the related question test, what Extreme is essentially asking this Court to do is, if they have -- if Extreme were to have a broad question upfront, which I think they do, all facts relating to your contention about breach, then they can ask any subpart related to that.

Similarly, they could say, identify and describe all facts in support of your claims, which is very similar to what they have done here. And then they could ask about claim 1; they could ask about claim 2; they could ask about defense 1, defense 2, defense 3,

and I think the logic doesn't hold up. And they're certainly related, but I think in a very broad umbrella sense.

And we've been very diligent to separate out our requests even if they're related. You have requests that go to facts, requests that go to documents and requests that go to individuals, and we've held ourselves to that standard.

I think this next one gives an example of some of the mischief that's being caused. Interrogatory No. 7 says, "Identify and describe all facts relating to your discovery of the facts that you believe give rise to your claims." So they're wrapping in all of our claims here. And then they say -- Roman numeral I is the copyright claim, No. II is the fraud claim and No. III is alleged breach of any license.

Then they ask for all of the facts that go to the day of the discovery, the circumstance, and then they ask for identification of all the individuals and all the documents. I think that's far too expansive of an approach. And I'll give -- this brings me to my third point, and it concerns -- this is an issue that came up last week, and, so, I won't delve into it too deeply unless you would like me to, but it's with respect to Extreme Network's responses to SNMPRI's third

set of interrogatories that their claims have multiple discreet subparts. And I'll just give one example to show the contrast.

So, this is our -- sorry. This is SNMP

Research International, and we say, "For each product that Extreme has identified as an accused product that contains the SNMP Research software, identify which license agreement Extreme believes gives it the right to use SNMP Research software in those products."

And they -- their responses say this is full of discreet subparts pertaining to multiple different licenses and multiple different claims. And, here, this is really parallel to the Interrogatory No. 1 that Your Honor has enforced two times over the past couple of years where Interrogatory 1 says, and I'll paraphrase, identify every Extreme product that uses SNMP Research software, and they identified that.

In turn, now we're saying, for each and every one of those products, identify the license agreement that you believe gives you authorization to use SNMP Research software in those products.

So, I think if you look at the contrast between the interrogatories that Extreme has served and we have served, it would be -- Extreme has really pushed the boundaries of how expansive their interrogatories are,

and they really should only be asked -- if they're asking for a contention rog, that's fine. Contention rogs are appropriate, and we are willing to and have listed all of the facts in support of our contention. And we will continue to supplement as we get more discovery, but they shouldn't also be able to ask under the independent question test, or even the related question test, now also identify all individuals with knowledge and all relevant documents.

THE COURT: Okay.

MS. WEBER:

THE COURT: When you started, you stated that you had proposed that they be able to rewrite them and put them in separate, but that was only under the provision that you would then be allowed to serve more interrogatories; is that right?

Does Your Honor have any questions?

MS. WEBER: If they needed more. So, our compromised proposal included or set forth that they still had 20 interrogatories remaining, and our compromise was that not only were those -- could they be served by SNMP -- or excuse me. Not only could they be served on SNMPR, they could also be served on SNMPRI. So Extreme could distribute the 20, however many it wanted, and if it needed more, because of the way we've interpreted the multiple subparts, we'd be willing to

negotiate a reasonable additional number of interrogatories. And if, say, they got five more or ten more, then we would get the same amount of additional interrogatories.

And that falls in line with our -- the plaintiffs' initial proposal in the Rule 26(f) report where we initially proposed 75 interrogatories per side and now we're at 50 per side. And we've gone with Rule 33. Rule 33 is numerical limits. So we would be willing to negotiate more as long as it went both ways.

THE COURT: What other courts besides the Middle District of Tennessee has employed the independent question test?

MS. WEBER: Well, there is multiple -- there is at least the *Earhugger* case that we've cited from the Central District of California. And I can give you a few more case cites. They come from -- I'll have to sit down and check for it, but I believe it's the D.C. Circuit. And there is one other that's escaping me, but there are other courts that have done it. I should say D.C. District Court. I'm sorry.

THE COURT: Do you recall if there was anything specific about the cases before them?

MS. WEBER: What I do recall is that it was the similar holding to <code>Earhugger</code>, which those courts said

that you could not -- it violated the separate questions -- the independent question test to ask an interrogatory that sought all facts, identification of persons and identification of documents.

THE COURT: Okay. Thank you.

MS. WEBER: Thank you.

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Your Honor, a couple of MR. PRABHAKAR: responses. I'm not sure where to start, but the first point that I want to make is: Plaintiffs' counsel described Rog 7 as mischief. I don't think we intend any mischief. We understand Sixth Circuit to follow the related questions test, and we crafted interrogatories which, in good faith, followed the related question test. There is certainly no mischief intended because, as you can see, we were only through Rog 17 out of the 25 allowed. So, if we intended mischief, we would have been all the way up to 25, and now we're like scrambling, oh, wait, we need to ask these three separate questions so we need to cram them in. there is certainly no mischief intended, and I can assure Your Honor of that.

Now, as you've seen this morning, Your Honor,

Extreme has no problem compromising if it keeps disputes

out of this court. But this is a fairly fundamental

disagreement about what law applies to counting

subparts.

Compromise implies that we did something wrong, we think we did something improper under the law, and, therefore, now, to avoid wasting the Court's time, we somehow entered into a deal. But given that we had a good-faith basis that these rogs were proper, we think until we got the Court's guidance, we do not think a compromise is proper.

And I think not to go towards motives, but plaintiffs' counsel briefly alluded to the 75 interrogatories. What it sounds to me is that this is a way to force us into agreeing to more interrogatories. They have already got 50 interrogatories.

Your Honor is very familiar with the scope of discovery in this case earlier with respect to document production. You're seeing it in the context of 30(b)(6) depositions, and you're now seeing it in the context of recipient witness depositions. So, we think, Your Honor, getting to the compromise is putting the cart before the horse.

Let me briefly indulge the Court on the substantive issue. This is the opinion from Taylor. It says, "Courts in the Sixth Circuit utilize the related questions test." Couldn't have been said more clearer.

Robinson -- this is a 2008 opinion, Your Honor.

Robinson, which is a 2021 opinion from not the Middle District of Tennessee but the Western District of Tennessee, that cites to Taylor, and we cite to that in our brief.

So, we have 2008 through 2021, courts not only relying on *Taylor*, but *Taylor's* express statement about the test that courts in the Sixth Circuit follow.

Plaintiffs cite to <code>Earhugger</code>, and I don't want to keep putting up cases because, Your Honor, they have already been cited in our brief, but <code>Synopsis</code> from California -- I mean, I'm not even going to -- I'm from California, so I don't want to say anything about the Central District of California not applying here, but a California district court has expressly said <code>Earhugger</code> is unpersuasive.

So the two cases that plaintiffs rely on, first to say that we're causing mischief, second to say that we're not compromising, are bad law in this circuit.

Now, if we look at *Synopsis*, Your Honor, *Synopsis* has a line which, if we relied on, would make it impossible for plaintiffs to serve any interrogatories because what *Synopsis* holds is an interrogatory that asks questions about multiple products at issue in a case is a discreet subpart.

Now, my -- plaintiffs' counsel showed you

Extreme's interrogatory response, and if I may ask for our response briefly to show the Court, what you would see -- what you would see, Your Honor, what we have said is not a blanket objection. What we have said is that if plaintiffs' theory of subparts is correct, then this interrogatory has discreet subparts.

So, if Your Honor says today that it's the related questions test and an interrogatory that touches upon multiple claims -- an interrogatory that refers to multiple claims, each of which is a discreet subpart, then our objections stand.

But if they don't, if the Court tells us today that, no, if it's the related question, no matter whether it covers multiple licenses or covers multiple claims, it's -- if it satisfies the related questions test, it's not a discreet subpart, our objections would not stand and we will promptly withdraw them.

But if plaintiffs are going to take a position on their interrogatories -- and, Your Honor, they say that expressly in their brief that -- and they say that in their objections to the interrogatories that you have that this is discreet subparts because it relates to different claims and different licenses. Their interrogatory about our products covers two discreet claims, two expressly-stated claims and one alleged.

There is the copyright infringement claim against
Brocade products, there is the breach of contract claim
against Extreme, and then there is the Enterasys
products against which there is no claim.

So, if their position is that different claims and different licenses are different discreet subparts, then I think our objections are proper.

Now, let me go back to what plaintiffs' counsel said about mixing up documents, persons and facts. I have not seen a single case that says you cannot mix a narrative response and a 33(d) response. We have done that in our responses. Plaintiffs have done that in their responses. So, to the extent that it asks for identification of facts as well as documents, that doesn't necessarily make it a discreet subpart.

Then there is the practical problem. If the contention seeks to know the identity of people that have knowledge about that so that we can serve deposition notices under plaintiffs' construction of the discreet question test, or they may call it an independent question test, I would have to serve two interrogatories; identify all the facts relevant to your breach of contract claim. I would have to serve another interrogatory saying, identify all the documents which may be the documents they cite ultimately in the facts.

And then I'll have to serve a third interrogatory asking for identification of persons who had knowledge about the breach of contract case.

Setting aside that not only is this not required by the federal rules, it creates excessive burden on the court because, Your Honor, all three pieces of information are related to the contention and we need those pieces of information.

So, if the standard is that I have to serve three interrogatories to get to this question, we would be back in this court with repeated requests for more interrogatories. So, not only is it not the federal law in this circuit, it just imposes additional burden on the Court and it's impractical.

Our contention response necessarily involves facts, involves documents, involves people. So we do not think any of our interrogatories have discreet subparts. And, therefore, under the proper test in this district, the subpart objections that plaintiffs have imposed are improper, and the question of compromise does not arise unless plaintiffs wanted to force us into a compromise to get more interrogatories.

MS. WEBER: I will be brief. First, there are courts in the Sixth Circuit that do apply the related questions test. There are also courts in the Sixth

Circuit that apply the independent question test. And we cited at least one to Your Honor. *Taylor*, the case that Extreme is relying on, is not controlling authority. But, regardless, I -- I think the holding in that case, ultimate holding as applied to the facts, makes sense.

The interrogatory that was approved asked for identification of the persons and to give their name, address, phone number, and place of employment, and I think that's -- that is essentially an identification of a person and how to contact them, and I think that all makes sense here. So even what Taylor did makes sense.

The two other cases that I wanted to cite to Your Honor that make the point that interrogatories requesting identification of all facts, persons and documents are improper, I believe one case is Kendall -- I can't read my own writing. I'll give you the case number. 174 F.R.D. 684. That's District of Nevada. And then Banks v. Office of the Senate. That's 222 F.R.D. 7. That's the District Court of -- in D.C.

Going briefly to Interrogatory No. 7 that SNMPRI recently served, I will say that the reason we served this interrogatory is because during the meet and confer process over the 30(b)(6) notice, one of the topics that was in dispute was whether we could ask

questions about the scope of the Enterasys license and Extreme's knowledge and belief about how expansive that license was and what it covered and what -- that was in November. And Mr. Prabhakar's response was, well, you haven't even served an interrogatory asking us about the Enterasys license and what is -- what products are licensed under that.

So we served this interrogatory two days later, and we still don't have a substantive answer. They haven't taken a position. Fact depositions are ongoing. Expert reports are currently due in a month, and we still don't know Extreme's fact positions on what products that use SNMP Research software are covered by what license, if any.

Those -- this interrogatory is not asking about, state all facts in support of your contention in support of this claim and in support of the second claim. It's just like Interrogatory No. 1 that Your Honor already enforced, which is, identify each product containing SNMP Research software, and here, it's just identify -- for each product containing SNMP Research software, identify the applicable license. It's very simple. And it's not a different claim just because Extreme may say that one product is purportedly licensed by one license and one prod- -- a different product is

purportedly licensed by another.

My final point is that using 33(d) to respond to an interrogatory request is very different than being forced to identify all relevant documents in support of the party's answer to the interrogatories.

So, yes, we have used Rule -- we have relied upon Rule 33(d) where appropriate. But I think that's normal and parties do it all the time. It's one thing to do that and it's another to be forced to identify all relevant documents.

Unless Your Honor has any questions --

THE COURT: I don't.

MS. WEBER: -- I will sit down. Thank you.

THE COURT: Okay. With respect to this

issue -- do you have something you want to add?

MR. PRABHAKAR: Just one very --

THE COURT: Okay.

MR. PRABHAKAR: -- brief point, Your Honor, and it's not argument. Plaintiffs make a point that they want contention interrogatories answered. We wholeheartedly agree with them. We also want our contention interrogatories answered. We're a month away from expert reports. We have no response to any of our main contention interrogatories. So, to the extent it's about answering contention interrogatories, we're all

for it, as long as plaintiffs do the same.

THE COURT: All right. Well, perhaps you all can have some discussions on the one that was raised that's not before me today. So, I'm not ruling on that.

So, what is before me today, I feel the appropriate related test to apply is the related questions. So now I've gone through these and I'm going to tell you how I've counted them.

So, with regard to No. 6, that appears to be one interrogatory. No. 7 appears to be three because it's asking about copyright infringement, fraud and separately breach of any license. So I'm counting that as three.

No. 8, one. No. 9 counts as one. No. 10, one.

No. 11, that will count as two. No. 12 counts as one.

No. 13 counts as one. 14 counts as one. 15 counts as one. 16 counts as one. And with the question that I asked earlier regarding No. 17, that will also count as one.

So, it appears, based on the current count, that answers must be provided to all of these because it would still be under the limit.

Okay. We have the second issue regarding the number of interrogatories served on SNMPRI, and there is a question about the withdrawal of the interrogatories

in terms of the count. So, is that still at issue? You said you had been preparing responses, but they were not served, and, so, I have questions about that if it's still at issue.

MS. WEBER: So that was part of our compromise proposal is that they would not count towards any of the interrogatories and they could withdraw them in their entirety. And, so, if Your Honor is inclined to rule that they have -- that they can withdraw them and it doesn't count, we would be okay with that. But we note that the rule does count interrogatories by the number served, and, so, we are going with the plain language of Rule 33.

With that said, it was part of our compromise offer that they would not have to count the second set -- sorry. I'll be more specific. Extreme would not have to count the second set of interrogatories that it had served on SNMPRI. And, so, those were 17 in total.

THE COURT: Okay. So what's your current position? I mean, the Court's ruled the related questions test. So, all the compromise is off the table. So what's your position now on these?

MS. WEBER: It -- we're -- we're happy to compromise and say that it doesn't count.

THE COURT: Okay. Anything that needs to be

1 addressed with that? 2 MR. PRABHAKAR: No, Your Honor, I appreciate 3 the plaintiffs' offer. But if I may, does the Court 4 have any recommendation on how much time plaintiffs have 5 to respond to the interrogatories now that many of them are within the count? 6 7 THE COURT: Okay. Do you -- how much time do 8 you think you would need? MS. WEBER: Your Honor, we would need 30 days 9 10 to respond. 11 THE COURT: Okay. Any issues with 30 days? 12 MR. PRABHAKAR: Your Honor, you know what I'm 13 going to say is: 30 days takes us to the end of March. 14 Some of these contention interrogatories may involve 15 facts that we may want to ask their 30(b)(6) witnesses. 16 So, that pushes our 30(b)(6) depositions pretty much 17 towards the end of March. But I'll take whatever 18 indulgence Your Honor will provide me on this issue. 19 May I add something? MS. WEBER: 20 THE COURT: Yes, you may. 21 MS. WEBER: If Extreme wants to notice 30(b)(6) 22 depositions for March, we're happy to do our best to try 23 to get substantive, fulsome responses done in three 24 weeks. 25 Three -- Your Honor, it's up to MR. PRABHAKAR:

the Court. I can't call the ball here. 2 THE COURT: I was going to set it at three 3 I was thinking 21 days. So, that's the same. weeks. 4 MS. WEBER: Okay. Thank you. 5 THE COURT: Three weeks. 6 So, that takes us to the third issue, which is 7 the scope of the plaintiffs' Rule 30(b)(6) topics. 8 MR. PRABHAKAR: Your Honor, would you like us to address this first since technically it's our motion 9 10 for a protective order? But whatever you prefer. 11 THE COURT: Let me hear just a little bit about 12 the topics, and then I'll certainly allow you sufficient 13 time to address your motion for the protective order. 14 MR. PRABHAKAR: Of course, Your Honor. 15 wanted a clarification. 16 THE COURT: Thank you. 17 MS. RICE: Good afternoon. 18 THE COURT: Good afternoon. 19 MS. RICE: Your Honor, we have 18 topics that 20 are still in dispute. THE COURT: Uh-huh. 21 22 And I believe we've both submitted MS. RICE: 23 submission statements on the various topics. I can 24 address the merits of those different topics if you 25 would like. I assume that's why you have me here.

THE COURT: And I would like to divide these by topics.

MS. RICE: Okay.

THE COURT: So, for instance, I would like to address No. 2 and 3. So, that's the Brocade license --

MS. RICE: Uh-huh.

THE COURT: -- and the 2001 Extreme license. So I'd like to address those first.

MS. RICE: Great. I was kind of planning to take them and group them similarly, Your Honor. So I'm glad to.

So, the Brocade -- topics 2 and 3. Topic 2 relates to Extreme's knowledge about the Brocade license, and topic 3 relates to Extreme's 2001 license, and the topics include the interpretation of the license by Extreme, the facts underlying the performance and the alleged breach, their negotiation history, the notices of breach, and the terminations of the license.

As the Court knows the history of this case, it arose from the former defendant Brocade's unauthorized transfer of plaintiffs' copyrighted software to Extreme during an asset sale. Brocade attained that software pursuant to the license which prohibited Brocade from disclosing the source code to Extreme, but Brocade disclosed it anyway.

Separately, Extreme had entered into two licenses with SNMPRI, the 2001 Extreme license and the 1999 Enterasys license, which we can address in a moment.

We understand -- discovered during this case that Extreme was not just improperly using the code that it obtained from Brocade, it was also improperly using plaintiffs' code from the license agreement. And we believe topics 2 and 3, again, concerning the Brocade license and the 2001 Extreme license, are plainly relevant to our claims of copyright infringement, our claims of the breach of the 2001 license, and then the fraud claims.

And I would point out to the Court that, for example, Extreme had admitted in its response to requests for admissions that it would be relying on the Brocade license for defense of this action. So even though Brocade is no longer in the case, we do believe the Brocade license is still relevant and appropriate for discovery under 30(b)(6).

THE COURT: Let me ask this: How would Extreme know that negotiation history for the Brocade license?

MS. RICE: Only to the extent that it was involved in working with Brocade on the transfer and understanding through its requests for transfer.

attempted to work with the plaintiff for a transfer, and there were negotiations between all the parties about that transfer. So, we believe, based on that and based on e-mails that have been exchanged in the case, that there was quite a bit of investigation done on the part of Brocade and on the part of Extreme as to what the license covered and so forth.

THE COURT: Okay. So the negotiation history would just be limited to the transfer?

MS. RICE: Well, it's to whatever they would have obtained from Brocade as a part of the transfer, as a part of the negotiations between the three parties relating to the transfer and the claims that -- the questions that SNMP was asking at the time that the transfer was requested.

THE COURT: Okay.

MS. RICE: Anything else? Okay.

THE COURT: Okay. If we can, I'd like to get Extreme's position on these two topics --

MS. RICE: Okay.

THE COURT: -- before we move on to the others. Thank you.

MR. PRABHAKAR: Your Honor asked plaintiffs a question that went to the heart of lack of reasonable

particularity of this topic. Your Honor asked about the negotiation history for the Brocade license. The only answer plaintiffs came back with was the transfer of the license because, to provide a little bit of background, the Brocade license was entered first in 2001. It was amended five times through 2015, two of which were 2015; the other two -- the second and -- the first and second amendments were long before 2015. Extreme did not acquire Brocade's data center business until 2017. So -- which brings us to the question of negotiations related to transfer.

So, Your Honor, this is -- to make the presentation easy for the Court, I had marked up the different topics in the 30(b)(6) notice. The ones that are highlighted red are the topics in dispute and the ones that are not highlighted are the topics that Extreme not only has agreed to produce a witness on, has already produced a witness on.

So let's look into the question of transfer.

Topic No. 8, requests for licenses or assignments,

transfers, amendments of these licenses from SNMP

Research. And I'll ignore the language about including
because that basically captures the point.

This is not a red topic. Extreme's 30(b)(6) dep witness was designated on this topic. So, to the

extent the only negotiation history that's relevant to the Brocade topic, that has already been covered by another topic.

Both sides cite a case called Greenway

Restaurants of America -- and I may be -- maybe I have

the wrong case name, but one of the problems with

reasonable particularity of the case cites is lack of a

limit in timeframe. And that is exactly the problem,

one of the problems with topic 2.

At its broadest scope, it seeks deposition testimony about the Brocade license agreement, which means everything about that license throughout the existence of that license. 24 years as of today. Or if we go back and be a little conservative, since the license SNMP Research claims didn't transfer, 17 years, out of which Extreme did not have any interest in Brocade's data center business for at least 16, if not all 17 of them.

But that's not the only issue with topic No. 2, 3, and, actually, topic 5 as well. Not only on the factual side these topics are not reasonably particular, it seeks testimony that can only be called legal analysis.

As we all know, contract interpretation is a question of law. There is plenty of authority out there

that says asking a 30(b)(6) question -- 30(b)(6) witness for legal analysis is improper. Facts we're totally okay with. There is no dispute that SNMP Research is entitled to facts about the license.

So, let's take, for example, what would be factual information. What products were sold containing SNMP Research software which had the operating system that Extreme got from Brocade? What products were sold with SNMP Research software using the EXOS operating system that Extreme developed? Totally factual information. Plaintiffs are entitled to it. Plaintiffs have got that information from the four 30(b)(6) depositions that have happened.

Products covered under a particular license agreement with SNMPR are plaintiffs' legal question. It involves contract interpretation, which we cannot prepare a fact witness to do, setting aside the problems with particularity.

So the case that I mentioned, Your Honor, was Green v. Platinum Restaurants, and that holds that the timeframe limitation -- without a timeframe limitation, a topic is not reasonably particular, and the Court in that case set a timeframe limitation.

Now, I want to go back very briefly, Your Honor, because that's going to come up again and again

in all the topics that are before you.

We were before the Court on December 21st when Your Honor directed Extreme to put up a witness on finance, put up a witness on marketing by mid June. We did that. You asked us to produce the other two witnesses shortly thereafter.

Within a month of producing our first witness on finance on an MLK holiday, within a month, Extreme put up all four witnesses that testified about 21 of the 40 topics in plaintiffs' deposition notice. These 21 topics covered an entire gamut of facts relevant to this case; Extreme's financial information, revenues, profits, sales, royalty reporting information, royalty payment information, marketing and product features, products containing plaintiffs' code, Extreme's source code repository, Extreme's request for licenses, removal of plaintiffs' offer from Extreme products. And I can go on and on and describe all of the 21 topics.

The point that we want to make, Your Honor, is:

To the extent topics 2 and 3 have a factual nonlegal

component to it, which is reasonably particular, Extreme

has already provided fact testimony on these topics.

The residual part of not just topics 2 and 3, but the Enterasys topic, No. 5, they have all this information. Whatever is factual and properly allowable

under the law, plaintiffs have it. Everything else is either not reasonably particular or calls for a legal conclusion which is practically impossible to prepare a fact witness on.

THE COURT: Okay. So you are saying that you have already produced witnesses that have given factual testimony to topics 2, 3 and 5?

MR. PRABHAKAR: Correct, Your Honor.

THE COURT: Okay.

MR. PRABHAKAR: And there has been over 20, like around 24 hours of 30(b)(6) testimony. So it's not a small volume to get all the facts that are relevant to these topics.

THE COURT: Okay. Thank you.

MS. RICE: So, Your Honor, just to follow up --

THE COURT: If you could first address his contention that they have already produced witnesses that have testified to the factual information sought in topics 2, 3 and 5.

MS. RICE: Yes, I can. In part, although I didn't attend those deps and I haven't fully reviewed the transcripts, I can tell you that we have run into some problems in that context, and I will tell you -- and I'm showing you here a portion of

Ms. Freeman's deposition. You can see -- is that coming up? Here we go.

The question by Ms. Weber at line 6, "Was there a contract that governed Extreme's royalty payment to SNMP Research?" And the objection was, "Out of scope."

But Ms. Freeman answered, "I do not know."

We're getting to the heart of some of these questions also in Mr. DeBacker's deposition, Your Honor. I have a portion of that here, too. And this is kind of --

THE COURT: I'm sorry; whose deposition is this?

MS. RICE: This is Mr. DeBacker --

THE COURT: Okay.

MS. RICE: -- which was taken on February 14th.

And this goes back to what I said a moment ago about we see e-mails in the discovery that -- where the defendants are -- and Extreme were discussing the licenses, the software covered by the licenses. Could the license be transferred? Do they owe royalties? Do they have to buy a new license? These were all business discussions that were ongoing. If there was privileged information, obviously there is a privilege objection that can be made.

But you can see here in the transcript of the

expert, Mr. DeBacker was asked by Mr. Wood at line 18, "Did you review any of the e-mails about the license 2 3 agreement exchanged between SNMP Research and Extreme in 4 this time period?" And the witness says, "None of 5 these, no." 6 Oh, I'm sorry. Is it not legible there? 7 It just wasn't pulled up enough. THE COURT: 8 can see it now. 9 MS. RICE: Okay. Great. There we go. 10 So we're running into problems at depositions 11 in getting the testimony we need as relate to the --12 THE COURT: Would you agree that some of the 13 information has been provided? 14 MS. RICE: I don't know that I can. 15 THE COURT: I've been given two examples where 16 they don't know, but he's represented -- or Extreme's 17 representing that they have covered these topics through 18 other witnesses. So --19 MS. RICE: Well, I probably would need to defer 20 to counsel or confer with my counsel briefly who actually attended the deposition and let them speak more 21 22 specifically to that. But we had many questions that 23 were answered with out-of-scope objections and witnesses

In fact, the witness that was there -- I

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who were not prepared.

believe that was Mr. DeBacker who was there to talk about the transfer. Under one of his topics was presented the communications that related to requesting the transfer, and he had not ever reviewed those particular communications in preparation for the topic. So --

THE COURT: Okay.

MS. RICE: -- I can only say that without deferring to someone else.

But the best I can answer you is saying that we've had a lot of trouble in answering a lot of questions. In fact, the defendant has agreed to open Mr. DeBacker's deposition on several topics by agreement on which he was not prepared on February 14th.

THE COURT: Okay.

MS. RICE: We have not yet made that type of request for Ms. Freeman, but we anticipate that we may.

THE COURT: Okay.

MS. RICE: So, in general, in getting back to the argument that Mr. Prabhakar made, as to legal conclusions, there is always the privilege objection to be raised. But it is Extreme that indicated in response to its request for admissions that it was going to rely upon the Brocade license as a defense.

It also has indicated, if we're moving to No.

5, with regard to the Enterasys license, we've had the changing story in this case about whether the products that Extreme has been manufacturing and selling with the plaintiffs' software contained in it were licensed by the Enterasys license or not. So, certainly those topics are relevant.

And if their position is that they're not going to put forth any fact testimony on that, then this will be a very easy prep. Beyond that, we do not believe that the topic is, you know, not defined with reasonable particularity, and the timing issue has never been raised to us before today.

experience with the various licenses. But in regards to the Brocade license, which obviously was transferred much later, we -- again, we do have the e-mails where there is lots of discussion going on between the parties about what the license entails, what was it supposed to entail, can it be transferred, etcetera, and we believe that it would be relevant to -- the negotiations would be relevant to the relate -- the extent to which Extreme is relying upon the negotiation history in order to interpret the license itself.

So, you know, I don't know what of that they obtained from Brocade, but they may have obtained that,

and, in our mind, that's fair game.

Do you have any other questions on 2 or 3? I really didn't touch on 5, but I think it's very similar for the reasons previously stated. If there is a specific question there, I'm happy to address it.

THE COURT: I'm going to have another question for Mr. Prabhakar because it's going to get into topic 6 --

MS. RICE: Okay.

THE COURT: -- which is the Enterasys license.

MS. RICE: Thank you, Your Honor.

MR. PRABHAKAR: Quick responses, Your Honor.

THE COURT: Okay.

MR. PRABHAKAR: As to the fact that the witnesses didn't answer some questions, I'm sure the Court hears this about every deposition that happens on 30(b)(6), that a witness didn't know some answers.

The fact is: We sent a list of disputes to the Court. We showed you Ms. Freeman's transcript. The Court asked for all pending discovery disputes between the parties. Ms. Freeman's deposition happened mid January. In the list of topics that were sent to the Court, her lack of preparedness on the 30(b)(6) notice is not one of them.

Second thing which segues to this point, if an

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Extreme witness was unprepared on a topic that we agreed to produce him on, the solution or the remedy is to come before the Court, make a showing of lack of preparedness. The remedy is not to ask for a non-particular topic that calls for legal conclusions to now be opened up because a witness's lack of preparedness, if any, does not make a non-particular topic particular.

Second point plaintiffs make is about e-mails.

Now, there are business e-mails. Sure, there are
e-mails sent from Extreme Network's account. There is
no denying it. But a lot of those e-mails are written
by people who are in engineering. How can Extreme, the
corporation, take a position on what an individual
intended in an e-mail? And the e-mails that plaintiffs
are talking about are e-mails from an engineer named
Kevin Frick, e-mails from a procurement person named
Fiona Nolan. And if Your Honor has seen the request for
additional depositions, Mr. Frick, Ms. Nolan are on that
list.

We have scheduled Mr. Frick's deposition for this Friday. If they want to ask Mr. Frick what he meant in an e-mail, it is fair game. They're entitled to it and they get to ask it. But Extreme, the corporation, how do we take a position as a company when

an e-mail is written by an individual? And e-mails written after the fact, because if I remember correctly, Mr. Frick's e-mails are about the EXOS license in the 2015 or '16 timeframe, or 2014 timeframe. I may be missing a few years here or there. But they're within the 2014, 2015 timeframe. Extreme's license was negotiated in 2001. How does Mr. Frick's e-mail 13, 14 years after the fact inform the negotiation of the license?

Because we can agree, and plaintiffs say in their position statement, they are not asking for legal testimony; they're asking for facts. How is an e-mail Mr. Frick sent relevant to the negotiation of a license that was negotiated before 2001?

So the e-mails do present a particular problem in the sense that we do not know as a company what was in a subject's mind when they wrote it. That's what 30(b)(1) depositions are for. As I said previously, facts related to Extreme's products, royalty payments have been covered.

They showed you a snippet of Ms. Freeman's transcript. Ms. Freeman's deposition lasted seven hours. We finished at 9 o'clock. If they did not get the testimony they wanted in seven hours, it cannot necessarily be Ms. Freeman's fault.

And we're not saying it's anybody's fault. The proper remedy there -- and I'm not enlightening that wrath upon me. The proper remedy there is to claim Ms. Freeman was unprepared, and before this hearing, plaintiffs have not made that showing.

So, we think, Your Honor, the factual portions of 2, 3 and 5 have been covered by existing 30(b)(6) witnesses.

You heard about contention interrogatories.

There is no contention against the breach of Enterasys'
license. There are no facts stated for the breach of
Enterasys' license. They have had Enterasys' code since
May of 2023. They have our identification of products
that came from Enterasys and had SNMP Research software.

I think around or before May of 2023, they have had the install images for Enterasys' switches, which you remember last time we came in November, we discussed that. Since November 2023. And they have physical Enterasys switches live and working with Enterasys' software on them since October of 2023. We are now at the end of February. There is no update to contentions against Enterasys for breach of license. And even that wouldn't matter because there is no amendment of the Complaint to add a breach of contract claim against Enterasys.

How is topic No. 5 then relevant when voluminous document discovery, source code inspection, physical machines being allowed to inspect, in fact, being shipped to Knoxville, if there is still no claim? How can we justify under Rule 26 that this topic is burden- -- is not burdensome and disproportionate to the needs of the case?

Depositions are a different problem, Your

Honor. This is not about attorneys working hard to come up with a rog response or quarreling on resources of the client producing hundreds of documents. This is interrupting a person from his job. Which we're glad to do on topics that are proper. It takes hours and hours to prepare them. It takes a whole day off from work for them to testify. All of that time they could be working on Extreme business.

So, we have agreed to a very broad scope of document interrogatory discovery, Your Honor. With witnesses, even the standard is not just relevance, but reasonable particularity and burden.

Without a claim against Enterasys, how do you justify a burden of producing a witness on this topic when witnesses have already testified about Enterasys' licenses? And I'm happy to provide deposition cites if Your Honor likes, but that's our position on Enterasys,

Your Honor. And you heard my position at length on Brocade and Extreme.

THE COURT: Is Extreme going to invoke the Enterasys license?

MR. PRABHAKAR: So, Your Honor, the communication that plaintiff cited -- in fact, we cited that in our brief. We noted expressly that we referred to the Enterasys license in error. The correct license is the 2001 Extreme license.

Now, if they claim that letter to be the hook for a fact witness, plaintiffs know that that letter was written by counsel, my boss, Mr. Neukom. How do we provide a fact witness about that letter particularly when we immediately weeks after that said that was in error?

Now, they said that we responded to an RFA; that we would rely on a Brocade license as a defense. That could mean a lot of things. But that is not sufficient. We could use the Brocade license with an expert. But that doesn't mean that the legal interpretation of the Brocade license or how we use that, given that the RFA doesn't specify or ask us what part of the case would you use it on, would it be fact, would it be expert, and then using that small admission which was served, like, long before we got to this stage

in discovery as a hook for depositions is -- is, quite frankly, tenuous because that means that we could use the Brocade license with an expert and we still don't have fact testimony.

But that RFA is not the hook for topic No. 2.

Maybe that's a hook for one of the topics that we agreed to produce a witness on, but certainly not No. 2.

THE COURT: So, as to topic No. 6, you're saying that's irrelevant because you're not going to invoke the Enterasys license?

MR. PRABHAKAR: So, topic No. 6, Your Honor, I think our position is that -- let me actually show you.

So, topic 6, analysis and communications relating to which products are encompassed by the license. Legal question. Topic No. 7, your analyses and communications, internal or external, relating to products that contain or might contain SNMP Research software. Topic No. 7 is not red.

Extreme's designee on topic No. 7,

Mr. Fitzgerald provided 20 pages' worth of testimony

lasting 37 minutes talking about Enterasys' products and
the search he conducted for finding those products.

There is nothing left which is factual on topic 6 that
plaintiffs are entitled to at this point because they
already got that through topic 7 because that's not

limited by license; that's just limited by products that contain the software.

THE COURT: Thank you.

MS. RICE: So, just to respond briefly, Your Honor, we have over 20 years of use of our client's product with no payment, and their defense is the 2001 Extreme license.

Extreme has produced Enterasys' products that contain SNMP Research software in it, and their defense to any infringement would be the Enterasys license. So we do need to explore. If they are not going to have any factual testimony and they're going to rely on experts, then this becomes very simple. But they have not been willing to say that to us.

With regards to e-mails, we do not have any e-mails from the defendant regarding the negotiations of the 2001 Extreme license, and we have a right to explore Extreme's position and its view because this is their defense. This goes to the heart of their defense.

And to tell us that we can only explore this through percipient witnesses rather than a corporate representation of their understanding and position with regards to these issues is inappropriate in our view.

I did want to touch just briefly on Ms. Freeman. First of all, yes, the deposition did

happen over the holiday in January. We are still reviewing that transcript. It was a very long deposition, in part, because Extreme requested to start late; in part, because we had lengthy disputes during the deposition about speaking objections. Ultimately towards the end of the day we reached a compromise on speaking objections and things have gone smoothly in subsequent depositions. And, then, also, Extreme's counsel prepared for over an hour for redirect. So it was a long day, but it wasn't all on us and it wasn't all substance.

So, we believe that 2 and 3 and 5 and 6 are all highly relevant to our case, highly relevant to the defendant's defenses and its position in this case, and we believe we're entitled to the corporate position on these topics.

THE COURT: Thank you.

All right. If we can go to topics 10 and 11.

And, Mr. Prabhakar, I saw a notation that these claims will be covered by experts. It may make it easier if that's the case. Are you going to be relying on experts for topics 10 and 11?

MR. PRABHAKAR: Give me one second, Your Honor.

THE COURT: Certainly.

MR. PRABHAKAR: So, again, I'll go back to

divvying up this topic into factual and expert opinion and then show why the factual part is not reasonably particular, and whatever is left after that is --

THE COURT: So you're saying it needs to be answered with both factual and expert opinion, not just solely expert opinion?

MR. PRABHAKAR: There may be a factual component to it. We have not figured out what that could be for two reasons. First of all, it says all agreements you believe are comparable to the Brocade license. So a factual question would be all agreements because comparability, which I'll get to, is going to require expert analysis. And, as stated, comparability is vague. And I'll explain why, too, in a moment.

Does "all agreements" refer to all agreements that Extreme knows of? Does it refer to all agreements produced in this case? Does it refer to all agreements that exist out in the market? We don't know.

Plaintiffs claim in their position papers that it is only limited to topics, but it is only limited to agreements that Extreme considers comparable, and that should potentially be a smaller or some well-defined universe that Extreme knows of.

Assuming that is true, any attorney who is deposing a witness who testifies, I think license A is

comparable to the Brocade license or the Extreme license, my next follow-up question would be, Why is it not compared to license Y? And that is testimony that they're entitled to because that's what goes to the heart of it; what are the grounds for comparability?

Therefore, even saying that this topic is limited to agreements that Extreme believes are comparable, setting aside the fact that comparability is not defined in a factual sense, that's the problem with reasonable particularity.

Another practical issue is: Let's say this is limited to licenses SNMP Research produced in this case. Many of those licenses nobody in Extreme has factual knowledge of because they're SNMP Research's or SNMPRI'S licenses. Many of them are marked highly confidential. Many of them are marked attorneys' eyes only.

Even if I could prepare a witness by showing them a license so they can go to the deposition and testify about all agreements they have seen, I can't show them all of them.

So, practically speaking, it is impossible to prepare a witness and impart them encyclopedic knowledge about over a thousand licenses which plaintiffs' counsel emphasized in the discovery disputes that they have produced.

Which takes us to the issue of comparability.

Factually speaking, from a layperson witness, what is the meaning of comparability? Is it economically comparable; the royalty rates are the same? Is it technically comparable because it relates to the same operating system, relates to the same CPU architecture? Or is it comparable in terms of the scope of the license; it covers one product; it covers ten products? Reading topics 10 and 11, we cannot determine that.

SNMP Research says in its position statement that Extreme should know what this term means because they used it in its briefing to the Court. Fair point. It was briefed in the context of a discovery dispute.

As hopefully a knowledgeable attorney, I may know what comparability means from a legal sense. I can't impart that legal knowledge to a fact witness. But even then, the first sentence of the first page, plaintiffs' cite in that discovery order or brief reads, "Damages experts, courts and juries consider comparable licenses in determining a reasonable licensing fee or license fee." That's the expert part of it.

So, I want to be clear, Your Honor, that to the extent that there is any factual component to topics 10 and 11, it is impossible to prepare a witness. To the extent it requires a comparability analysis, that comes

through expert testimony.

And my co-counsel, Mr. Lee, just warned me that you didn't answer Your Honor's question about the Enterasys license. I don't want to play a game of not answering your question directly that will you provide factual testimony on comparability. I think on the Enterasys license, I want to answer more expressly that in the follow-up letter, we stated we're not relying on the Enterasys license; it's the Extreme license that covers these products. So, I do not want Your Honor to think I was being evasive.

THE COURT: Thank you.

MR. PRABHAKAR: Here, based on such poorly-written topics, I think it is unfair to ask Extreme -- and I don't mean any disrespect, Your Honor -- just reading these topics, Extreme should not be put in this spot that it receives overly-broad topics which then forces it, without having taken any deposition of the plaintiffs, without knowing anything about the completeness of their license production, to say, yes, we don't have fact testimony to offer.

I do want to answer Your Honor's question directly. I just don't think that these topics -- and not just 10 and 11. There are other topics that relate to expert testimony which puts us in the same bind.

We should not be forced to take that position unless there was a topic that was reasonably particular, which Your Honor finds reasonably particular and Extreme says, this is all expert. Then it would be a fair question to ask Extreme to take a position or shut up. But this, these two, 9 and 10, are not those topics. 15 and 17, which we will get to shortly, are also not those topics.

So, I apologize, Your Honor, that I'm not answering your question directly. But I just think it's unfair that in response to these topics, I should be asked -- or Extreme should be asked to answer that question.

THE COURT: Is your position going to be the same with topics 15 and 17 because -- that they're not reasonably particular for a fact witness?

MR. PRABHAKAR: No, Your Honor.

THE COURT: Okay.

MR. PRABHAKAR: And I'll explain why.

THE COURT: Okay.

MR. PRABHAKAR: So, let's start with -- so, generally speaking, topics 15 and 17 -- I apologize -- relate to apportionment, profits attributable to factors other than the copyrighted work. It cites to the statute. The value of SNMP Research software.

Let's start with 15. Let's read the first sentence. "All revenues, costs and profits from the sale of the products identified in Extreme's responses to SNMP Research in its Interrogatories Nos. 1, 2 and 9."

This is the factual portion of this topic. The complete basis has reasonable particularity problems that I'll get to and expert problems, but let's parse the first sentence.

And I have to go two pages back because that's how long topic 14 is. So, let's read it. "Revenues, costs and profits from the sale of the products identified in Extreme's responses to SNMP Research, Inc.'s Interrogatories Nos. 1, 2 and 9."

On the next page, the factual portion of these two topics is identical. Topic 14 I present was not flagged right because Ms. Freeman testified on this topic. So, the factual portion of 15, they already have -- plaintiffs already have testimony about.

THE COURT: Was she able to answer completely?

MR. PRABHAKAR: Your Honor, our position is,

yes, she was. And certainly plaintiffs haven't, in the

list of disputes, raised Ms. Freeman's deposition that

has happened over 45, maybe 30 days. I'm not trying to

exaggerate. Just being bad with math.

So, that leaves us to the second part. And, in fact, I want to note one thing from plaintiffs' position papers, that they actually said that they do not want expert analysis on this. They want three facts from 15 and 17; competitive intelligence, the importance of certain features, and Extreme's profits from certain products. We just covered C. And I just showed you that 14 and 15 are virtually identical.

That leaves us to complete basis. It's

Extreme's position that complete basis is not reasonably

particular. And let's look at the definition of

"complete basis" to show what's wrong with it.

Complete basis means identity and comprehensive description of factual basis, including the identity of all persons with knowledge of factual basis, identity of all evidence, including documents, by production number, oral statements, and witnesses that relate to it.

There are two problems with this definition which are incorporated in 15 and 17. It is impossible, given the timeframe at issue in this case, given the number of products at issue in this case, given the size of the operating system in this case, millions of clients, to prepare a witness with all factual basis, all evidence. I don't even know how I would make a witness memorize production numbers or oral statements.

But then comes the second part of it. Because of the unique nature of 30(b)(6) testimony, SNMP, plaintiffs would argue if there is a complete basis that a 30(b)(6) witness did not provide, Extreme should be precluded from using that at trial. But a complete basis on apportionment, on the value of the software, profits attributable to other features of the products may actually come from third parties.

We've asked for the Avaya/Nortel documents. It may actually come from plaintiffs. How can I prepare an Extreme witness to provide a complete basis when the complete basis resides outside of Extreme?

And which will bring us to the next logical question. So what about facts that Extreme does know of? I pointed you to what plaintiffs wrote in their statement about they need three things; competitive intelligence, importance of certain features, and profits, which we just covered.

So let's talk about competitive intelligence and importance of certain features. Topic No. 13, which is not red, we designated Mr. Ajmera as our 30(b)(6) on it.

Let's look at topic C, subpart (c). And, Your Honor, this is the breadth of this topic, yet to advance 30(b)(6) depositions, we agreed to produce a witness on

this. But C reads which features character six customer needs are emphasized were targeted in any marketing. E reads information about competing products, competitive intelligence that they asked for. F and G read talking points, messaging Extreme sales and marketing staff used to communicate with customers, information about clarity, points of clarity and difference.

I can go on on this topic, Your Honor, but C, E, F, and G relate to the three things plaintiff put in their position statement that they need from topics 15 and 17, which Extreme admits are factual information they're entitled to, and they got it from the deposition of Extreme's marketing witness, Mr. Ajmera, who is also not on the name of witnesses I've prepared. His deposition is closed.

So the facts that are relevant to 15 and 17 are now in possession of plaintiffs through Extreme's 30(b)(6) witnesses.

The left-door application of those facts to come up with an apportionment number or to value SNMP Research software in our products, that I can answer definitively is expert testimony, and not only Extreme's experts, but plaintiffs' experts would provide opinion on that.

So, once again, 15, 17, the factual component,

plaintiffs already have the testimony. Complete basis, not reasonably particular. Profits attributable, value of the software, expert opinion. There is nothing else that Extreme can provide on these two topics.

THE COURT: Thank you.

MS. RICE: So, first I'll touch on 10 and 11, Your Honor. They complain about all agreements being too broad was never -- or unspecific was never raised during the meet and confers. But we have told Extreme repeatedly and it's in our position statement that we're just looking for the agreements that Extreme wants to rely upon, the ones that it believes are comparable.

And, so, that is a descriptor Extreme has used, and if they're not going to have any factual testimony regarding that, then it may be a moot issue. But if they do intend to have factual testimony regarding it, we just would like the opportunity to explore whatever it is they're going to rely on that they believe is comparable.

With regards to 15 and 17, and maybe to some extent -- I think this was largely 15 and 17. And I could be mistaken. It may have been also raised with regards to 10 and 11. This argument of duplicative topics, that also was never raised during our conferrals, Your Honor.

So, with regard to 15, 15 is related to the -those revenues, profits and costs -- revenues, costs and
profits from the sale of products. So it is about the
same financial dollars in 14. But 15 is different
because it is specifically relating to what portions of
those revenues, costs and profits is attributable to
factors other than the copyrighted work. So we're
trying to parse out in 14, you know, what is your profit
on these -- on these products and how do you track it?
What is your sales? What is your revenue? What is your
cost, your margin, etcetera?

And then in 15, it's a totally different topic which is about what portion of that relates to the copyrighted work and what portion of that is their position does not relate to or is not attributable to the copyrighted work?

Your Honor, we do not have any testimony on profits attributable from the 30(b)(6) witnesses taken thus far, or on value, which is, I believe, topic 17.

And as you heard Mr. Prabhakar say when we were discussing some other discovery earlier today, the importance of competitive information and the importance -- their desire to know what SNMP thinks are the value of its product. Well, SNMP, the plaintiffs, also want to understand what is it that Extreme thinks

is valuable about SNMP's products. Why is it, for example, that their engineers left our client's networking solution in their products for so many years rather than subbing it out for a free version or what have you?

So value is not only about monetary value or an expert calculation of value; it's also about importance, and it's a topic that they have recognized before you today is very critical to the case, and for both parties.

As to the complete basis, Your Honor, we understood in our conferrals that by removing the words "legal basis," we had resolved the complete basis objection. Again, we've told them this is not a memory test, but we are entitled to their position and what we expect to hear from them at trial. So, we do believe it's -- they're reasonably capable of preparing a witness as to the topics and the facts they're going to rely upon at trial.

And then No. 17 does not use the term "complete basis." So, I think that we're only dealing with that with regard to 15.

You were also directed to topic 13 as being duplicative. But, again, as relates to 17, we believe those are two very different topics; one being how do

they market the topic and to whom, etcetera, and what they may say about their product to their customers, but that may be very different or have overlap with but be somewhat different than what they internally believe are the value of our client's software within their product.

So, we believe these topics are relevant; that they have not yet been covered by depositions that have been given to date, and to the extent that there is going to be factual testimony, we would like the opportunity to question Extreme about this.

THE COURT: Thank you.

Do you all need a moment? We can take a short break before we move to topic 18.

MR. PRABHAKAR: I'll take probably less than a minute, Your Honor, if I may.

THE COURT: Okay.

MR. PRABHAKAR: Counsel said we didn't inform them in meet and confers about overlap between the topics. We did.

Now, I don't have an audio recording of the meet and confers, but this is the written record that we cited. Topic 17, the factual information relevant to this topic overlaps with topic 13. I said the exact same thing to you just now. So, we did discuss this in meet and confers, and this is at least one written

record of it, Your Honor. Thank you.

THE COURT: Okay. All right. Are you ready for -- to address topic 18?

Your Honor, this was topic 18 as served,
"Seeking company-level financial information from 2001
to the present." 23 years. "Without limitation, the
identity of the process of preparing periodic financial

MR. PRABHAKAR: Your Honor, one brief second.

flow, profits, standards, and methods used by Extreme's accounting system." I don't want to read the whole

statements, balance sheets, income statements, cash

12 thing, but this is how it started.

I mentioned the *Green* case, Your Honor, which says some temporal limitation is necessary for reasonable particularity.

I do not know how to prepare a witness to talk about complete-level financials for 23 years with where we started on this topic. And then in a purported narrowing of this topic, I can't even fit the entire e-mail on the document camera, but I can represent to you that this has at least eight bullet points, main bullet points, and ten sub items underneath it.

So, I don't know if this was the narrowing that plaintiffs had in mind. We view it as an expansion.

And they didn't claim that even this narrowing was

complete. They should not be deemed exclusive, and we must send a few additional categories prior to the deposition.

So we have a serious problem, first, of overbreadth, lack of a timeframe, and our inability to prepare a witness to have encyclopedic memory about 23 years of company-level financials.

The other problem, Your Honor, is a vast majority of this information is irrelevant. The company-level financials cover information or covers products that are not at all in dispute in this case. The products in dispute in this case are wired products. These are products where you actually take a physical cable, plug it in a switch. As we all know, the world's going wireless. You don't have to connect cables to anything on our phones and our laptops. Extreme has a vast majority of wireless products.

The company-level financials have all of that information as well. Not only is it irrelevant, how do we prepare a witness in this litigation which has nothing to do with wireless access points to understand and learn about the financials related to products that are not at issue?

Now, this topic also called for our SEC statements. Those were out of scope, but that did not

stop plaintiffs from questioning Extreme's finance witness about Extreme's 10-K statements.

She answered to the best of her knowledge. She was certainly not designated on that. And plaintiffs knew topic 18 is in dispute, and yet they burned valuable time with the witness knowing that Your Honor is going to hear this dispute asking those out-of-scope questions.

Extreme had an impossible choice that we either prevent that line of questioning, lest they shoehorn it into a topic that we agreed to then prepare the witness on and then risk being brought in front of this Court saying the witness was unprepared.

But knowing that 10-Ks were a topic in dispute did not prevent plaintiffs from asking questions about it. They got some testimony, whatever the witness deals with in her personal capacity. But this topic, as written and as redefined, is not reasonably particular, isn't relevant, for the most part, and, therefore, we do not think that we can prepare a witness or we should be required to prepare a witness to the scope of this topic, particularly when they already have seven hours of financial testimony from a 30(b)(6) witness.

THE COURT: Thank you. Okay. Ms. Rice, on these particular documents, would a document request be

1 appropriate? 2 MS. RICE: Well, we have -- for 18 in 3 particular? 4 THE COURT: Yes. 5 MS. RICE: We have certain documents, and we 6 have been able to question a witness on some of the 7 financial documents. But that witness also testified 8 that the way that Extreme keeps its internal numbers differs from the 10-K. And we believe we need to 9 understand how their 10-K -- or their audited 10 financials, etcetera. And, so, we need to -- for our 11 12 experts to be able to understand how it differs so that 13 we can know which one is right or wrong in certain 14 cases. 15 Obviously there is probably many things on 16 their financials that aren't necessarily relevant, but 17 overall, we need to have an understanding of how the 18 10-Ks fit together with the information that we've 19 already been provided and --20 THE COURT: Well, based on what you've 21 already -- what you've already been provided, can you 22 narrow the -- this topic as it currently stands? MS. RICE: Well, let me -- let me check with my 23 24 counsel for a moment. 25 THE COURT: Sure.

MS. RICE: Yeah, unfortunately, I don't think we can do that, Your Honor. I think what we have tried to do, though, is, by the e-mail that Mr. Prabhakar shared with the Court a moment ago -- I believe it's in the papers -- we tried to give them some guidelines of what we -- of how to prepare a witness because they said they didn't have enough specificity. And, so --

THE COURT: That was the same thing as you had attached as Exhibit E --

MS. RICE: Yes.

THE COURT: -- correct, to the joint statement?

MS. RICE: Correct, correct. So, we tried to give them some -- they asked for specificity on how would they prepare a witness. So we tried to provide some more detail. But, then again, Extreme complains that this is too specific, or, you know, also we may not want to be fully limited to this e-mail.

Extreme has identified financial information as recorded in its SEC filings in its sworn response to one of our key financial interrogatories, Your Honor. And, so, we do believe we should be able to inquire about those SEC filings since they have relied upon them in their own discovery responses.

And, again, we have told them it's not a memory test. But we try to give some guidelines of the areas

we're looking at through conferrals and through the e-mail and everything.

THE COURT: Okay. I'd like to go on and cover in a group the topics 19, 20, 27 through 20- -- through 30.

I want to ask: Mr. Prabhakar, now that Extreme has responded to the Complaint, does it change anything?

I'll ask this of both parties, but --

MR. PRABHAKAR: I think, Your Honor, what it changes is: At least now there is an understanding of what the affirmative defenses are in response to 19.

There are 15 of them.

In Exhibit C that we cited to our brief, and we -- we agree that that's not binding authority, but it's guidance from other district judges who have seen issues with 30(b)(6) topics, and all affirmative -- all facts or complete basis for affirmative defense was topic No. 1 on that list of topics that are considered problematic.

There are 15 defenses that range from copyright issues, problems with the registration, equitable defenses, and then licensing defenses.

It is not reasonably particular as stated, as catchall, to just assert this topic in a case that plaintiffs have repeatedly characterized as complex and

which Extreme in the context of burdensome discovery has described as complex.

If the case, as plaintiffs claim, is complex, how is 19 -- how can they explain 19 to be reasonably particular as one topic for one witness to testify about 15 affirmative defenses?

So, while now we know what the universe of defenses is, even with that universe, preparing a witness on this topic is problematic. That is not to say that facts related to some of these defenses have not been obtained by 30(b)(6) testimony.

But it's -- I completely understand, Your

Honor, because if I was on the other side, I would say,

well, how do I know which fact relates to which

affirmative defense? That's a very fair point. If

somebody would have told me, I would have made the same

point.

The answer to that is a contention interrogatory. This is one of those topics, Your Honor, where I think it is proper, both in terms of timing and for the Court to manage discovery in this case to say, this is a topic better suited for a contention interrogatory rather than a 30(b)(6) topic now that the answer has been entered in this case. And the Adkison case from this Court notes in context of contention

topics that it may be more efficient and manageable to provide that answer through contention interrogatories. So, that's at least our position, Your Honor, on 19.

Would you like me to address the remaining group of contention topics?

THE COURT: Uh-huh. Certainly.

MR. PRABHAKAR: Thank you, Your Honor. Not only on 19, but 20, 27 to 30, all ask for legal contentions. There are multiple cases that have held that 30(b)(6) topics are not designed to discover contentions or legal theories.

Those cases are good law for three reasons.

Legal contentions are prepared by lawyers who have the unique knowledge to apply the facts to the case. It is impossible to prepare a witness to first learn all the facts. And as we discussed in the context of an earlier topic, all the facts, because of the complete basis issue with these topics, some of the facts may be -- may not be in the first instance with -- be with Extreme.

So, there is the first challenge about providing the witness all of the facts and then a lawyer trying to teach how the facts apply to the law.

Now, if that's not ringing alarm bells of work product, it is at least ringing alarm bells of the witness's ability to comprehend information that we, as

attorneys, learned from three years in law school and then learned our -- you know, then spent our lifetimes trying to perfect. There is a reason why the law says exploring legal contentions and theories is improper for 30(b)(6) topics.

So that leads to the factual information related to topic 20 which talks about unenforceability. But I think more prominently for 27, 28, 29, and 30, which is copyright infringement; why did we breach the license, commit fraud, basis for why SNMP Research should have known that Extreme was using SNMP Research software.

A lot of the facts that Extreme knows as a corporation which I described earlier which apply to these contentions have been developed using the existing 30(b)(6) witnesses. And that's where the complete basis is a trap because, in some sense, we are limited to factual information that plaintiffs' attorneys elicit. So, if they didn't elicit some factual information that was relevant to this in a deposition, that should not be used to preclude Extreme from presenting that complete basis. That's another reason why a contention interrogatory for this is proper.

Topic 30, we have answered at great length an interrogatory which talks about why SNMP Research should

have known that Extreme was using SNMP Research software. They have that answer. In fact, plaintiffs used that answer to that interrogatory with one of our witnesses who was offered as a designee on document collection.

For why we didn't commit fraud, again, facts, e-mails have been put in front of Extreme's 30(b)(6) deponents, and they have answered to the best of their ability why we didn't breach the 2001 Extreme license.

Setting aside the legal aspect of breach, the factual aspects. What are the products? What's inside them? What's the software? Has the software been replaced? When has it been replaced? There are documents that talk about what operating system each product runs on. What's the hardware? Because all of that is part of the license.

All those facts, either through 30(b)(6) deposition testimony or document testimony or contention interrogatory responses, are in possession of plaintiffs. To now reinvent the wheel after having taken 24 hours of 30(b)(6) testimony, I think, is not only duplicative, but, as stated on these topics, is improper.

Anything else?

THE COURT: Thank you.

MS. RICE: I think I can be very short here,
Your Honor. With regard to topics 19, 20 and 27 through
30, we're asking -- I think you asked Mr. Prabhakar
first, now that we have the answer and we have the
affirmative defenses, does that change anything and for
us to just set out what the waterfront is, and, for us,
we have told Extreme that what we're looking for is the
factual basis for their contentions.

So, some of their -- one of their affirmative defenses is failure to state a claim. I don't think we're going to be asking about that in a 30(b)(6) deposition. But certainly some of the other defenses, the validity of the copyright or the validity of the registration, to the extent there are factual positions that Extreme has that relate to that defense, we believe we're entitled to discover that. So, for all of these topics, Your Honor, we are simply asking for the facts that Extreme intends to rely upon.

There was reference to asking interrogatories, and in some cases there have been some interrogatories asked, and in the depositions that have occurred to date, when we have tried to ask about the rogs, those were objected to as out of the scope.

So we haven't been able to really test that in deposition. But for these, not only is there case law

in this district that says that a party may seek the factual basis of another party's claims or defenses by Rule 30(b)(6) deposition. But, also, with regard to these claim topics, such as 29 and 30, Your Honor, this is a fraud case, and even if there are written responses that address -- or e-mails or what have you that address some of the facts that the defendant is relying upon, the plaintiff should be entitled to test those facts in deposition in a fraud situation.

So, we believe that these are proper topics, and we would ask the Court to allow us to proceed with them.

Anything else?

THE COURT: Thank you. As we get to -- actually, Ms. Rice, if you're going to address 32, I did want to ask you a question first.

MS. RICE: Sure.

THE COURT: Oh. Just at first blush, this did seem very broad, and, so, I just -- I want to try to understand exactly what plaintiffs really need --

MS. RICE: Okay.

THE COURT: -- in relation to this.

MS. RICE: Well, what we were trying to understand with topic 32 is what has the defendant done with plaintiffs' code. This impacts our copyright claim

given that every act of reproduction or preparation of a derivative work or distribution is alleged to be infringement and the breach of contract claim because obviously the contract, we allege, would limit to use to certain circumstances.

So we provided some detailed categories here.

This is really just as a guide, again, to help Extreme prepare its witness, not as a limitation on the topic.

Obviously the topic is already limited to code containing our client's software, and during the meet-and-confer calls we had, Extreme continued that if this topic was going to require testimony about the specific content of the code, it was improper.

And we confirmed that we were not trying to address the content of the code; what we're really trying to figure out here is what is -- what are Extreme's customs and practices corporately for handling its highly confidential source code, including the code that our client -- of our client that it has in its possession, and that we believe that it has version histories and commit logs which show who accessed the code, why they accessed the code, when they accessed the code, and what they did with the code. So we think that they have a roadmap for preparing a witness on the factual aspects of this that should not be really

burdensome by using their commit logs and their 2 versioning history. 3 THE COURT: Okay. 4 Anything else I can answer about MS. RICE: 5 that? THE COURT: I don't think so. 6 7 MS. RICE: Okay. Thank you. 8 THE COURT: That's fine. Thank you. Sorry, Mr. Prabhakar. I took that out of turn 9 because I wanted to go ahead and ask while she was --10 11 MR. PRABHAKAR: Not at all, Your Honor. 12 can take in whatever order you want them to. 13 A couple points. The first main point, which 14 is this notion that all these subparts to a topic are a 15 guide to preparation. They may, in the expectation of 16 getting a witness, be a guide. But not only do they add 17 to the breadth of the topic, because topic 32 reads, 18 "this includes, without limitation," and this is almost 19 established law that a topic that says "without 20 limitation" is not reasonably particular. But let's parse this topic a little finer. 21 22 we ignore the part that includes "without limitation," 23 source -- "possession, custody of every copy, including, 24 without limitation, every identical copy of source code 25 containing SNMP Research software." This is not a

question about SNMP Research software code in Extreme's products; it's about source code that contains plaintiffs' software.

To say that plaintiffs' software code is a drop in the bucket if the bucket presents Extreme's operating system code is not an exaggeration.

So, we have plaintiffs' software code as a portion of millions of millions of lines of code that Extreme's operating system has because, keep in mind, these are networking products. They comply if we're just talking about standards. They comply with at least 100 of them because that's how the networking business is. Because if there aren't any standards, these different equipments cannot talk to each other. Then, on top of that, there is Extreme's IT to make doing switching better, faster, independent of the source code.

So, the topic doesn't limit this to whatever plaintiff just described about derivative works from SNMP Research software, code comments, what happened with it; it is asking about all the source code, and there are at least a thousand versions that we have produced spanning 23 years.

These sub-bullets are not guides for preparation. There is no way we can impart all this

wisdom into one witness. And plaintiffs' counsel said, wait, there are check-in logs in source code that shows who checks it out. What did they do with it? This is 23 years of source code development. How do we get a witness, given that there is no narrowing even to the source code check-in logs to plaintiffs' source code, which is really the source code that is at issue in this case, without that limitation? How do we have our witness pouring over 23 years and a thousand different releases of the software to prepare for this topic? And even if it is for plaintiffs' software, how do we prepare them to cram up everything?

And this is a memorization exercise. Because what a check-in log represents, Your Honor, is a developer would modify the code, and the check-in process is, like, he's developing this on his local computer, and then once he thinks that it's ready to go into the product that's shipped to the customers or to the QA team, he would check that in and now it's part of the prod's code.

Engineers, software engineers, do this every day. That's their day-to-day job. The check-in comment would typically contain the name of the developer, the date of the check-in, and if the developer was a good one, would explain what his change was. There are

hundreds of developers of Extreme's software code. I have not looked at the check-in log, but if I have to prepare a witness for this topic, I would be really concerned that how much volume of information am I going to show the witness? When was the source code first copied, created, obtained? How does the witness memorize this for a thousand versions of source code?

So, as stated, even with this notion that plaintiffs have that somehow the subparts impart more reasonable particularity, even though they're using the "including, without limitation" language, we disagree. They actually make our life much harder because if we miss one subpart because it's too burdensome and we agree to produce a witness, we run the risk of being accused that you were unprepared on this entire topic because after five subparts, the witness didn't know about subpart 2.

So, Your Honor's first reaction was right.

This topic is overbroad as stated. And the source code that's at issue is being examined by expert witnesses.

They can testify to everything; if not everything, most of the source code issues that are called for by this topic.

To the extent there is factual information that plaintiffs need, they could have fashioned a narrower

topic which would call for that information, but they did not. And now that we have taken multiple 30(b)(6) depositions and we have already designated a witness who talked about source code repositories, now is not the time to go back and try to fix a problem which we flagged to plaintiffs in the first place during the meet and confers. And plaintiffs' counsel said, we want to know everything that you did with plaintiffs' source code. That's just the definition of not reasonably particular, and that's why topic 32 is improper, Your Honor.

THE COURT: Okay.

MS. RICE: So, Your Honor, Exhibit A to the position statement has the correct version. What Mr. Prabhakar showed you is not quite correct.

We -- and I'll put it up here.

We did remove the "without limitation" language that he was referencing. So, if that helps clarify that piece of this topic.

This is a complex case, Your Honor, and what we heard earlier today was that on license agreement,

30 years' worth of plaintiffs' license agreement wasn't enough; that the defendant needed to see 38 years of license agreements. But the defendant has had plaintiffs' code for 21 or 23 years now in its custody

and who it's allowed to have possession of and how it has used our code, our client's code, is equally relevant, Your Honor.

With regard to the comment about the repository expert -- or the designee on repositories -- excuse me -- we still need to understand what the names of the repositories are where the code is held.

This is really about corporate practice, Your Honor. Most of the versions of defendant's source code that contains the plaintiffs' software should be treated relatively similarly, we would expect, and, so, this may not be, in our view, as burdensome as it's being made out to be.

Also I wanted to point out to the Court -- I'm sorry. I lost my note. Thank you. Excuse me. I'm sorry. That -- sorry. I'm sorry. I've completely lost my thought and I can't find that comment.

So, I guess I would just say that we believe this is not as monumental a task as the defendant is making it out to be. It's certainly -- the case spans a number of years, and the handling and use of our client's code is relevant.

And, so, we would ask that the defendant be ordered to prepare a witness to testify to what's reasonably appropriate for a witness to be able to know

under these circumstances based on the documents 2 that -- and information and witnesses that employees 3 that Extreme has available to it. 4 THE COURT: Okay. Ms. Rice, before you sit 5 down --MS. RICE: Uh-huh. 6 7 THE COURT: -- do you have your materials to 8 address topic 37? 9 MS. RICE: I do, yes. 10 THE COURT: So, I do want to ask your position 11 on the relevancy of the --12 MS. RICE: Sure. 13 THE COURT: -- management information base. 14 MS. RICE: I'm glad you asked that. So, 15 management-based information documents are -- they're 16 basically documents that define what can be queried in 17 the network and generally what kind of variables or 18 parameters can be monitored using SNMP. 19 So, there are manage -- they're referred to as 20 MIBs, management information-based objects, MIBs, in each release of the EXOS software that contain SNMP 21 22 Research software. 23 So, these MIBs are relevant to showing how 24 Extreme's products utilized SNMP, and the number of MIBs 25 in the EXOS product appears to have changed over time

and grown over time, and we would like to explore how the use of MIBs has changed and grown over time. That would help us understand how extensively over time Extreme's products have used our client's software and in what respects.

THE COURT: Okay. Thank you. Can you address that question?

MR. PRABHAKAR: Yes, Your Honor. I first want to address the omission in 32. It was an error in the document. I did not intend to mislead the Court. So, to the extent that I was arguing that none of it is limiting, I stand corrected.

THE COURT: Okay.

MR. PRABHAKAR: But it was entirely unintentional. That's how I made an error in creating this document, but that was inadvertent.

MIBS, or management information-based objects, there is not a single claim in this case that refers to MIBs. There is no copyright registration about MIBs. There is not a person identified on plaintiffs' initial disclosures about MIBs. There is no interrogatory response that refers to MIBs. To the extent a witness is necessary on MIBs, we don't understand the relevance to this case at this point in time.

THE COURT: Well, can you respond to what

Ms. Rice just stated; that it would -- that they have changed and grown over time and then that would show how Extreme used the plaintiffs' software?

MR. PRABHAKAR: Your Honor, I -- fair point.

But that's not what the topic asked. Because if the ask would have been how MIBs have changed over a period of time, the delta is a much narrower topic than, tell me everything about MIBs.

And that's not what we had discussed during meet and confers. All we had heard during meet and confers is MIBs is part of the software and, therefore, we are entitled to it.

But if we use that logic, we just don't know where to draw the line. This is the exhibit plaintiffs attached. There is a MIB that talks to the agent.

There is an -- also a management station that talks to the agent. Does that mean management stations are not at issue in this case?

We have an SNMP agent in our products. Does this figure show that now suddenly deposition testimony on management stations is allowed, even though management stations are not part of any claim in this case?

Your Honor, 30(b) -- we are -- and I hate to sound like a broken record because this really is a

burden issue for us. We are 24 hours of deposition testimony in. At this point in time, we should be focusing -- plaintiffs should have been focusing -- they served a 40-topic notice -- should have been focusing on exactly what they needed for this case. It seems like -- not just on topic 37, but on 32 -- that they had a narrower ask.

I'm not saying that the ask as stated on the record was reasonably particular. I hesitate to take that position. But it appears to me that they had in their mind a specific scope which would have been manageable. But that's not what they wrote initially.

When we met for six hours during meet and confers and discussed narrowing of these topics, the only narrowing that they provided for topic 32 was removing the legally-problematic "including, without limitation" language.

If they knew what they wanted after or during the meet and confers, they would have said, yes,

Extreme, you have a valid point. This is really not the full scope of what we want. We want to really know where our -- to the extent we have three repositories, but let's use that for the sake of argument. You have one repository for EXOS products; you have one repository for Brocade products, and you have one

repository for Enterasys products. Produce a witness knowledgeable about -- and I'm not trying to craft a topic on the fly -- the repository; do not ask for each and every version of the source code.

So, that's what the meet and confer process, which has been written in the federal rules, is for.

Because we agree. Sometimes it's not possible to craft a topic which both parties would see eye to eye on.

And, as I said, just like the requestor wants a lot, the producer wants a little. The meet and confer process was meant to narrow topics so that they can be -- witnesses can be designated.

We are satisfied that we will not be -- Extreme is not being accused of not putting up an unprepared witness. Plaintiffs are satisfied that they got the information that they were looking for. But neither 32, nor 37 reflect the narrowing that plaintiffs are supposedly offering today. And we could have easily, if these topics were reasonably particular, redesignated a witness on engineering topics.

We designated two of them. There is no reason why, going back, we could not have included this specific change in MIBs as part of their deposition prep. There is no reason why. And, actually, on source code repositories, there is actually a topic that goes

to that that we prepared a witness on. 31. Your source code for operating system contained in the products -- it's not in red -- how is it maintained, developed, inserted into the products?

That sounded incredibly similar to how plaintiffs just described topic 32. There is a witness who was designated on that. If 32, to the extent that it's not overlapping with 31, was narrowly stated in the first instance, one witness could have covered 31 and 32.

Now plaintiffs, after six hours of meet and confer, articulate a new topic for 32, which is not reflected in the original topic. It is extremely burdensome on Extreme to now redo the wheel when this could have been done right in the first instance.

THE COURT: Thank you.

MS. RICE: I will just briefly say with regards to topic 32 where we had the meet and confer, we talked about all of the things that were mentioned a moment ago, commit logs, where the copies are stored. All those different things were discovered or discussed in the meet and confer process.

With regard to topic 27 -- or 37 -- excuse

me -- the topic specifically says the development of

MIBs. It does not say, tell us everything about MIBs in

the software. So, we understand that to mean what I explained to Your Honor.

And during the meet and confer, we actually explained why we believe that topic was relevant and said the fact that the -- that you're using MIBs, that Extreme is using MIBs, shows that it's using SNMP, and how and to what extent. And we were told at that time that counsel would take that back to the team, that that did not seem to be something that would be difficult to present a witness on and they just had the issue to find the right person.

So, we do not understand what the problem with this -- we think it's narrowly defined and they should be able to produce the witness on it.

THE COURT: Thank you. All right. And the last topic which is No. 40.

MR. PRABHAKAR: Give me one second, Your Honor.

So, Your Honor, the issue with topic 40 is that the topic, as stated, requests one person to find out persons knowledgeable about 39 of the topics. That is, by definition, not reasonably particular.

But I understand what plaintiffs offered as a compromise, and that kind of goes into this whole narrative that we discussed during the meet and confer. We explained this to you in the meet and confer. None

of that is reflected in the narrowing of the topics that plaintiffs offered.

But on 40, I can put -- at least try to put
Your Honor to ease for two reasons. One, plaintiffs
actually have asked each of our witnesses about who is
the person who knows about this; who is the person who
knows about this. The most knowledge regarding that
subject is slightly problematic because most knowledge
may be in the eye of the beholder. I don't think
Extreme has a position, has one favorite child over the
other, like, who is the most knowledgeable engineer.

So, to the extent that the question, if we set aside the "most" part, plaintiffs have asked, I think in virtually every deposition or all depositions, who is knowledgeable about certain topics, and they have received that information.

We also have served responses to two. It's 15 and 17. And we have identified dozens of people by interrogatory number where the interrogatory number is essentially a proxy for that subject matter of people who are knowledgeable on that topic.

And I know, Your Honor, this has been a long day, so I don't want to go back and go find that interrogatory response. But if Your Honor would like, I can show that to demonstrate how many people we have

identified in written discovery through interrogatories. And then plaintiffs also had the opportunity to ask about knowledgeable people in the depositions. They have asked that. The witnesses have provided answers, whatever they knew. But other than that, we don't know what's left to explore on this topic that's not already been explored.

THE COURT: Are the -- in the depositions, are they asking most knowledgeable or just knowledgeable?

MR. PRABHAKAR: Your Honor, I don't have all those questions memorized.

THE COURT: You said the word "most" was problematic.

MR. PRABHAKAR: Right.

THE COURT: That's why I was asking.

MR. PRABHAKAR: Yeah, and I think it may have been a variation of, like, who is knowledgeable on this topic. I don't want to exclude the possibility, but -- that they didn't ask most knowledgeable, but I do know that they have asked at least who's knowledgeable on their areas, and whatever the witness knew as related to their topic, they have provided that testimony.

And I'm happy to pull that from the transcripts, but I just don't know where it's -THE COURT: Okay. Thank you.

MS. RICE: I feel like I almost heard an agreement on that one. Maybe I'm wrong. But I feel like what I heard was they're going to prepare and have been preparing a witness to talk about who the person or persons are that have the greatest knowledge on the various topics.

THE COURT: I think what he said is: They have prepared responses to 15 and 17, and then the witnesses were being asked at the deposition and they're responding to the best of their ability.

MS. RICE: And that's what we're understanding. So, I'm not sure if this topic is really in dispute. But all we're trying to determine is who are the people; person or people. It doesn't have to be one person. But they have identified quite a few, a number of people with knowledge in their initial disclosures and their interrogatory responses, and we're trying to figure out who really has -- who are the true knowledge holders so that if we need to go for a percipient witness deposition, who we get. And it sounds like we're getting that. So, as long as that continues, we should be fine with that.

MR. PRABHAKAR: Your Honor --

THE COURT: Go ahead.

MR. PRABHAKAR: -- I want -- I want to quickly

respond that we're not agreeing that we're now going to prepare a witness who is going to testify about persons knowledgeable about 1 through 39. Our position is we've already done that. Just so that there is no lack of clarity to plaintiffs. This topic, we consider it exhaustive.

THE COURT: Okay. All right. I want to take a recess. I'm going to say it will be ten minutes, but it may be a little bit longer. We'll check and make sure everyone is in the courtroom before we start again, but I'll try to limit it to ten minutes.

THE COURTROOM DEPUTY: All rise. This honorable court stands in recess.

(A brief recess was taken.)

THE COURT: Okay. I want to go through the topics with you and what my rulings are going to be.

So, starting with topic 2, the Court wants this limited to the transfer action and what Extreme obtained from Brocade. So, with that limitation, the topic can stand.

Topic No. 3 can stand as stricken with plaintiffs' proposal and, of course, these are limited to the facts that would be questioned.

Topics Nos. 5 and 6, based on Extreme's representation here today that the reference to

Enterasys was mistaken, topics 5 and 6 do not seem relevant at this time. But that will be subject to reconsideration if things change.

Topics 10 and 11 will be stricken. Comparable is not defined, so these do not seem reasonably particular.

For topics 15 and 17, the Court feels these could be combined such that it captures what was explained here today, in terms of what is sought. So, for products that contain the subject software, the plaintiffs are seeking the value of the product and then broken down into apportionments of the valuable -- the value that's attributable to the software versus the portion that's attributable to other elements.

Topic 18 is too broad and the plaintiffs are invited to rewrite it.

For topics 19, 20 and 27 through 30, those are okay, provided they're limited to the factual basis and subject to the rewrite of No. 20 that plaintiffs have offered.

And topics 32 and 37 are overbroad.

Plaintiffs, again, are invited to rewrite those as -- based on discussions here today.

And topic 40 appears appropriate with the clarification -- it sounds like deponents have been

asked who they talked to and who was knowledgeable about the subject. So, with that limitation, topic 40 appears okay. So, those are the rulings on the 30(b)(6) topics.

So, with that, given the limitation on the scope now, I would like to ask the parties to discuss the fourth issue before we delve into it because this is going into how many hours would be needed. And so now that the scope is more defined, I would like you all to talk about that to see if that can be resolved without the Court's intervention.

And I'd like to go through the other matters and then give you all a few minutes to kind of discuss that and see if there is room for you all to come to an agreement on that. And, if not, I'll take it up at the end.

MR. PRABHAKAR: Your Honor, may I briefly ask clarification on two topics?

THE COURT: Yes. Let me turn back. Yes.

MR. PRABHAKAR: What's the ruling on topic 3?

THE COURT: That it's okay as it stands with the stricken language that plaintiffs proposed.

MR. PRABHAKAR: And for 40, you said the topic is okay?

THE COURT: Yes, it stands given -- given that they have been -- the deponents have been asked -- what

I understood -- with whom did they speak and their knowledge and who is knowledgeable about the subject. So, limited to those questions, it seems appropriate.

MR. PRABHAKAR: So, this is only -- so, now when we designate a witness, do we designate on 40, or just whoever is designated on the topics that the Court has allowed, they provide that information?

THE COURT: It -- it's -- so, as I understand, you're preparing responses that would name people that have knowledge. So, with this, it would be the person who is being deposed and these are the questions that can be asked.

MR. PRABHAKAR: Understood, Your Honor. Thank you.

THE COURT: Okay. So, then, I'll let you all further discuss the timing limitation in a moment.

For the fifth issue, that's the plaintiffs' request for an extension of its expert disclosure deadline, the parties need to finish taking the Rule 30(b)(6), and then if there are any timing issues, you need to meet and confer and file either a joint or opposed motion, and the Court will take that up by formal motion.

Similarly, with the sixth issue as to fact witnesses, the parties need to take their depositions.

If you need additional beyond the ten, then you'll need to file an appropriate motion with the Court.

If we can turn to your bullet point list. So, with two exceptions, I'm going to give you specific instructions for your position statements, and these are the two exceptions: For -- let's see -- plaintiffs' issue No. 6, the reopening of the Rule 30(b)(6) deposition, you'll need to file a motion on that issue.

And for defendant's issue No. 5, the improper withholding of certain documents on the basis of privilege, you'll need to file a motion on that.

With regard to all the other remaining bullet points, what I'll be asking you to do is to file a one-page position statement, and the only attachments I want to see are the discovery requests and the response; nothing else. No e-mails or anything else.

I want the party making the request to file statements by March 15th, and then responses will be due March 22nd. And then I want to set a hearing to go through all of these and get those resolved. And I want you to look at your calendars for April 2nd and 3rd.

MR. WOOD: Your Honor, I just wanted to mention
I think our expert report deadline is April 2nd.

THE COURT: Okay.

MR. WOOD: So that day might be a pretty busy

day for us if the -- if we're moving the date. I guess 2 we may be filing a motion. I think Your Honor said you 3 want us to finish the 30(b)(6) depositions first. 4 THE COURT: Uh-huh. 5 MR. WOOD: And then meet and confer and then 6 come back to you about the opening report deadline? 7 THE COURT: Yes. 8 So, I don't know if it could be MR. WOOD: possible to get a deadline for finishing the 30(b)(6) 9 10 or -- because our expert reports are due in a month. 11 Uh-huh. THE COURT: 12 MR. WOOD: If we're not able to get them 13 finished but we can't ask for an extension -- the reason 14 for asking for the extension is because we can't get 15 them finished. I mean, that's part of the reason for 16 And, so, if we're not able to get them the extension. 17 finished but yet we can't ask for the extension --18 Well, if you're to the point where THE COURT: 19 you know for certain that you cannot, just -- I guess 20 the point being, you need to go ahead -- you need to file a motion. 21 22 MR. WOOD: Okay. 23 THE COURT: I'm not going to take that up on an 24 informal discovery dispute basis. 25 MR. WOOD: Okay.

THE COURT: So --

MR. WOOD: Okay. All right. Thank you, Your Honor.

MR. PRABHAKAR: Your Honor, just to confirm, the 3rd is okay for Extreme.

THE COURT: Are plaintiffs available on the 3rd to take up the bullet point list? I would like to start at 10:30 again.

MR. WOOD: We're available on the 3rd, Your Honor.

THE COURT: Then lastly, before you all meet to discuss the timing of depositions issue, the parties would have had an opportunity to see the Court's Memorandum and Order, and I need some additional briefing on the Extreme and Avaya Communications. So I wanted to go over that briefing schedule with you. So I would like to receive Extreme's brief on March the 11th, and plaintiffs' response on March 25th, and defendant's reply on April 1st.

All right. So, I'm going to -- I'll just take a recess and let you all have a little bit of time to see if you can make any headway on the number of hours for the 30(b)(6). And you can just let Ms. Stone know when you're ready and I'll come back out. Thank you.

MS. RICE: Thank you, Your Honor.

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1
             MR. LEE: Judge, I'm taking notes as fast as I
2
          Will an order be submitted on this?
    can.
 3
             THE COURT: On the fourth issue?
 4
             MR. LEE: With respect to the 30(b)(6) topics.
5
             MS. RICE: The full day's worth.
6
             THE COURT: I'm sorry; I can't hear the
7
    question.
                       I'm sorry. We were taking notes
8
             MR. LEE:
9
    furiously; I think both sides.
10
             THE COURT: Yes.
11
             MR. LEE: With respect to the 30(b)(6) topics
12
    narrowed, which ones are good and which ones are bad --
13
             THE COURT: Yes.
             MR. LEE: -- will an order be issued with
14
15
    respect to that? I just didn't know.
16
             THE COURT: We can do a short order so that you
17
    have that.
18
             MR. LEE: Okay. Thank you.
19
             THE COURT: Okay.
20
             THE COURTROOM DEPUTY: All rise. This
    honorable court is in recess.
21
22
             (A brief recess was taken.)
             THE COURT: (Beginning of audio recording:) --
23
24
    discussions. Whoever would like to address --
25
             MR. PRABHAKAR: I just have one point of
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clarification on one topic which might make things a little simpler timing-wise.

THE COURT: Okay.

MR. PRABHAKAR: And I apologize for sitting,
Your Honor. So, Your Honor, you combined 15 and 17?
THE COURT: Yes.

MR. PRABHAKAR: In terms of putting up a witness, it becomes a little tricky.

THE COURT: Okay.

MR. PRABHAKAR: Because 15 has financial components to it, which means that we have to have, like, one witness on a -- separate on 15. Nobody else who is non-finance can have that knowledge. 17, which is about value, is not necessarily quantifiable but could be subjective value.

THE COURT: Okay.

MR. PRABHAKAR: So, I don't think I can put up a finance witness who can also talk about the subjective value, and I can't put up a technical witness or a marketing witness who can then go over the financial.

So is there a way to -- given that 15, they have all the profit calculations and everything, we can just talk about the subjective value, which I understand Your Honor's concern that they don't have that testimony. I understand that concern. It's legitimate. So, if we

could just have 17, it might break the logjam on perhaps 2 the number of hours. 3 THE COURT: Okay. 4 MR. PRABHAKAR: That's at least Extreme's 5 proposal. But it's just a proposal, and I don't want to 6 say anything which suggests that we don't agree with 7 your ruling. 8 THE COURT: So, essentially it's to break them 9 apart again, the questions? 10 MR. PRABHAKAR: Correct. THE COURT: Because you'll need a financial 11 12 person for 15 and a marketing person for 17? 13 MR. PRABHAKAR: Marketing or engineering or 14 someone like that. 15 THE COURT: Or engineering. 16 MR. PRABHAKAR: Right. And they're not 17 interchangeable in the sense that I can't put up one 18 person to do 15 and 17 is my guess. 19 THE COURT: Okay. And that will assist in your 20 estimation for the deposition time as well? MR. PRABHAKAR: Yes, Your Honor. 21 22 THE COURT: Okay. All right. Given his 23 explanation, I'm inclined to do that. 24 MR. WOOD: We're completely fine with that, 25 Your Honor.

THE COURT: Okay. All right. So, I will reverse my ruling on that and we will now treat 15 and 17 separately again. And, so, do you need further discussions? MR. PRABHAKAR: I think in terms of this ruling, we can -- okay. I should probably just take five minutes with counsel just so that we can see if we can hammer this out. Not to take the time up anymore. Maybe two minutes. MR. WOOD: MR. PRABHAKAR: Yeah, maybe two minutes. THE COURT: That will be fine. (End of audio recording file.) (Which were all the digitally-recorded proceedings had and herein transcribed.)

C-E-R-T-I-F-I-C-A-T-E

2 STATE OF TENNESSEE

COUNTY OF KNOX

I, Teresa S. Grandchamp, RMR, CRR, do hereby certify that I reported in machine shorthand the above digitally-recorded proceedings; that the foregoing pages were transcribed to the best of my ability to hear and understand the recorded file under my personal supervision and constitute a true and accurate record of the digitally-recorded proceedings.

I further certify that I am not an attorney or counsel of any of the parties, nor an employee or relative of any attorney or counsel connected with the action, nor financially interested in the action.

Transcript completed and signed on Monday,
March 4, 2024.

2.80

TERESA S. GRANDCHAMP, RMR, CRR Official Court Reporter